

CHEMICALS INDUSTRY Q4 2024 VALUATION UPDATE

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Introduction

We are pleased to share our Chemicals Industry Multiples Valuation Update for Q4 2024.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our client's strategic objectives in a range of transactions, including Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our clients who are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms, and family-owned businesses across a wide range of industries.



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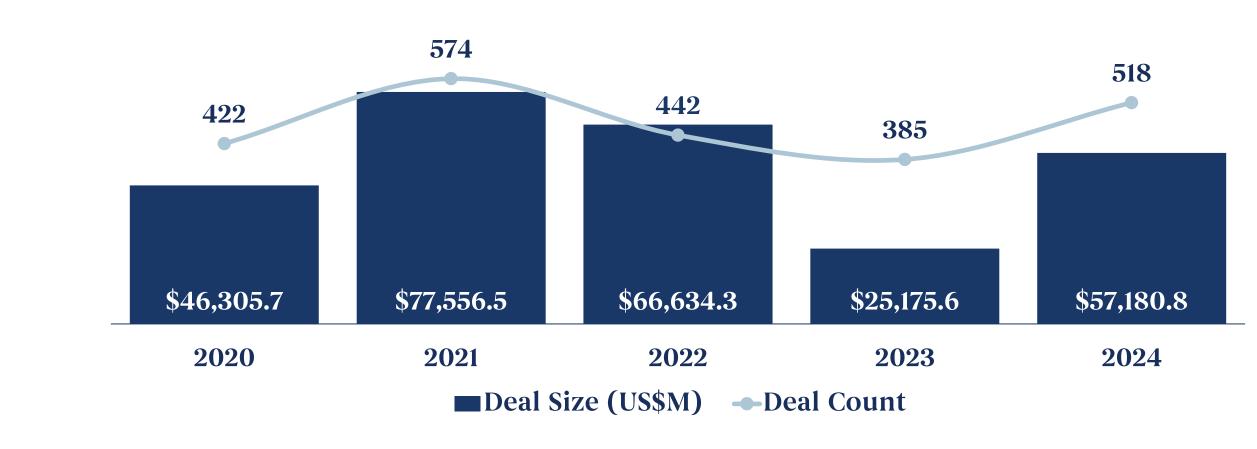
Chemicals' Industry Overview, M&A Trends and Market Intelligence

Industry Overview and M&A Trends

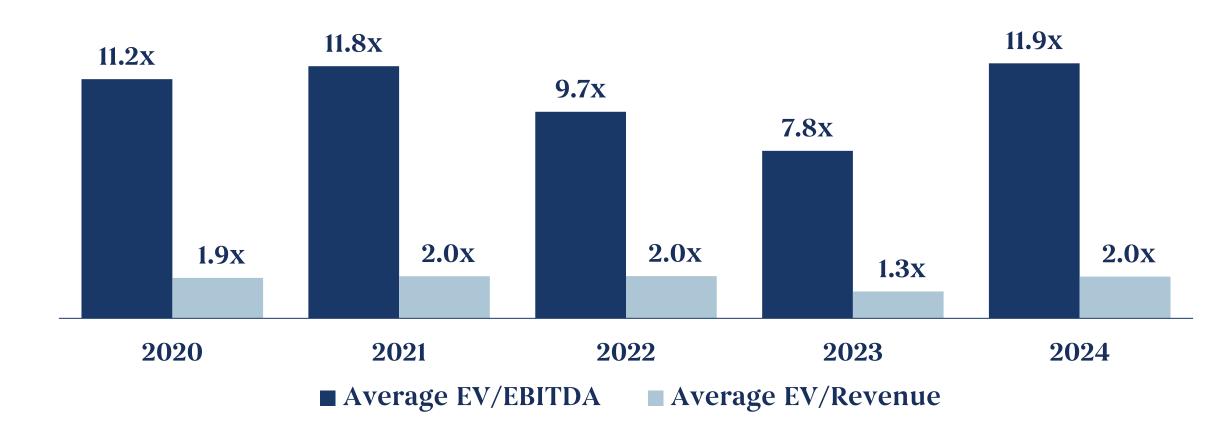
- The chemical industry experienced solid growth in 2024, with global production increasing from US\$5,115.2 billion in 2023 to US\$5,574.1 billion. This upward trajectory is expected to continue, reaching US\$7,788.2 billion by 2028, driven by a compound annual growth rate (CAGR) of 8.7%. As the destocking cycle comes to an end and demand strengthens across key product segments, production levels are projected to rise further
- To enhance revenue growth, chemical companies have implemented **cost-reduction** initiatives and focused on margin improvement, all while continuing investments in decarbonization and innovation. These strategies are helping companies navigate cost pressures and maintain competitive advantages in an evolving market
- M&A activity remained strong, fueled by the need for consolidation and diversification. More than **50.0% of industry executives** anticipate a rebound in **M&A** over the next **12-18** months, with a growing emphasis on sustainability. Many companies are using M&A as a strategic tool to advance their sustainability goals, integrating greener technologies and circular economy models into their operations
- Another key trend shaping the industry is the **future of the European chemical market**, which remains a focal point for investors and acquirers. Additionally, as the global energy transition accelerates, oil companies are diversifying into specialty chemicals to develop alternative revenue streams beyond fossil fuels, driven by the fact that petrochemicals will become the main driver of oil demand growth.
- The industry's digital transformation is also playing a crucial role in driving growth and efficiency. By leveraging digital and analytics (D&A), chemical companies can optimize costs, enhance supply chain flexibility, and seamlessly integrate sustainability into operations. Manufacturing, in particular, is benefiting from data-driven decision-making, with advanced analytical models improving yield, efficiency, and operational resilience. Many companies have already begun modernizing legacy systems into Industry 4.0 operations, unlocking greater innovation and competitiveness
- Looking ahead to 2025, the chemical industry is expected to sustain its recovery while adapting to evolving market dynamics. Companies must balance short-term financial priorities with long-term strategic investments in sustainability, digitalization, and operational efficiency to remain competitive in an ever-changing landscape

Source: Capital IQ, The Business Research Company, Socma, Deloitte, and Other Industry Reports

Chemicals Industry M&A Deal Size and Volume



Chemicals Industry M&A Average EV/EBITDA and EV/Revenue







Basic Chemicals Global Comparable Public Companies (1/2)

| Company | | Country | Market Cap. | Enterprise Value | Revenue | EBITDA | Annual Average EV/EBITDA | | Fourth Qua Dec. 31, 20 | |
|---------------------------------|---------------------------|---------|----------------|---------------------|----------|--------|-----------------------------|-------|---------------------------|------------|
| Company | | Country | US\$M | US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | E' Reve |
| AdvanSix Inc. | Λ σνλη Si χ | USA | \$762 | \$1,050 | \$1,518 | 12.4% | 4.2x | 4.0x | 5.6x | 0. |
| ALPEK, S.A.B. de C.V. | E llalpek | MEX | \$1,318 | \$3,287 | \$6,594 | 7.4% | 3.5x | 4.0x | 6.7x | О. |
| Braskem S.A. | Braskem | BRA | \$1,530 | \$9,435 | \$12,118 | 9.7% | 2.7x | 13.9x | 8.0x | 0. |
| Cabot Corporation | САВОТ Þ | USA | \$4,967 | \$6,151 | \$3,991 | 20.3% | 7.7x | 7.6x | 7.6x | 1.5 |
| Chemtrade Logistics Income Fund | CHEM TRADE | CAN | \$914 | \$1,486 | \$1,225 | 24.9% | 7.2x | 4.1x | 4.9x | 1.2 |
| Cydsa, S.A.B. de C.V. | Cydsa | MEX | \$441 | \$1,032 | \$704 | 28.1% | 6.0x | 5.4x | 5.2x | 1.5 |
| Dow Inc. | Dow | USA | \$28,191 | \$43,348 | \$42,964 | 15.5% | 4.1x | 6.1x | 6.5x |].(|
| Ercros, S.A. | 🗲 Ercros | ESP | \$334 | \$480 | \$680 | 2.2% | 5.0x | 4.5x | 32.2x | 0. |





0.7x



0.8x

1.5x









Basic Chemicals Global Comparable Public Companies (2/2)

| Componi | Co | unter / | Market | Enterprise Value | Revenue | EBITDA | Annual Average EV/EBITDA | | Fourth Qua Dec. 31, 20 | |
|--------------------------------|----------------------|---------|---------------|---------------------|----------|--------|-----------------------------|------|---------------------------|------------|
| Company | CO | untry | Cap. US\$M | US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | E' Reve |
| Hawkins, Inc. | HAWKINS | JSA | \$2,547 | \$2,653 | \$952 | 16.1% | 9.7x | 9.8x | 17.3x | 2. |
| Koppers Holdings Inc. | KOPPERS | JSA | \$657 | \$1,691 | \$2,128 | 13.5% | 6.7x | 6.9x | 5.9x | 0. |
| LyondellBasell Industries N.V. | lyondellbasell (| JSA | \$24,094 | \$34,345 | \$40,302 | 12.2% | 4.5x | 6.9x | 7.0x | 0. |
| Methanex Corporation | the power of agility | CAN | \$4,840 | \$8,578 | \$3,720 | 20.8% | 4.6x | 6.0x | 11.1x | 2. |
| Olin Corporation | | JSA | \$3,941 | \$6,953 | \$6,540 | 15.4% | 4.0x | 4.6x | 6.9x | ٦. |
| Tronox Holdings plc | TRONOX 🔆 (| JSA | \$1,590 | \$4,396 | \$3,074 | 16.1% | 5.1x | 6.4x | 8.9x | 1.4 |
| Unipar Carbocloro S.A. | | BRA | \$859 | \$940 | \$718 | 13.6% | 3.1x | 3.6x | 9.6x | 1. |
| Westlake Chemical Partners LP | Westlake Chemical | JSA | \$815 | \$1,472 | \$1,143 | 43.5% | 3.4x | 3.1x | 3.0x | 1. |
| Excluded from mean and median | | | | | | Mean | 5.1x | 5.5x | 6.9x |].(|
| | | | | | | Median | 4.5x | 5.7x | 6.9x | ٦. |





















Specialty Chemicals Global Comparable Public Companies (1/3)

| Company | | Country | Market Cap. | Enterprise Value | Revenue | EBITDA | Annual EV/EE | Average BITDA | Fourth Quarter Dec. 31, 2024 | |
|--------------------------------|--|---------|----------------|---------------------|----------|--------|-----------------|------------------|---------------------------------|----------------|
| company | | country | US\$M | US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | EV/ Revenue |
| BASF SE | D - BASF We create chemistry | | \$39,234 | \$62,714 | \$67,578 | 10.3% | 5.2x | 11.6x | 9.0x | 0.9x |
| Compagnie de Saint-Gobain S.A. | | FRA | \$44,278 | \$54,536 | \$48,094 | 15.7% | 5.2x | 5.2x | 7.2x | 1.1× |
| Daicel Corporation | DAICEL 株式会社タイセル | JPN | \$2,427 | \$3,908 | \$3,665 | 18.7% | 5.7x | 7.0x | 5.7x | 1.1× |
| Eastman Chemical Company | ΕΛSTΜΛΝ | USA | \$10,580 | \$15,230 | \$9,382 | 19.3% | 7.2x | 8.7x | 8.4x | 1.6x |
| Huntsman Corporation | HUNTSMAN | | \$3,119 | \$5,300 | \$6,036 | 7.3% | 5.6x | 7.8x | 12.0x | 0.9x |
| IMCD N.V. | | NLD | \$8,776 | \$10,423 | \$4,720 | 11.8% | 21.4x | 15.7x | 18.7x | 2.2x |
| Kemira Oyj | кеміга | FIN | \$3,112 | \$3,450 | \$3,052 | 16.5% | 7.1x | 5.3x | 6.9x | 1.1x |
| LANXESS Aktiengesellschaft | | DEU | \$2,108 | \$4,796 | \$6,542 | 6.7% | 5.8x | 8.1x | 11.Ox | 0.7x |















Specialty Chemicals Global Comparable Public Companies (2/3)

| | 6 | Market | - | Revenue | EBITDA | | Annual Average EV/EBITDA | | n Quarto 31, 2024 |
|---------------------------------------|------------------------------------|--------------------|----------------|----------|--------|-------|-----------------------------|---------------|----------------------|
| Company | Cour | ntry Cap. US\$M | Value US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | E' Reve |
| LOTTE Fine Chemical Co., Ltd. | |)R \$682 | \$485 | \$1,124 | 13.5% | 2.2x | 1.8x | 3.2x | 0. |
| LSB Industries, Inc. | | 5A \$544 | \$857 | \$520 | 16.4% | 7.9x | 3.7x | 10.1x |].(|
| Mitsubishi Chemical Group Corporation | MITSUBISHI CHEMICAL JP GROUP | N \$7,238 | \$21,957 | \$28,452 | 11.9% | 6.2x | 7.4x | 6.5x | 0. |
| Nippon Soda Co., Ltd. | Nisso JP | N \$1,019 | \$1,174 | \$995 | 18.5% | 5.3x | 4.9x | 6.4x | 1.2 |
| Nissan Chemical Corporation | Nissan Chemical JP | N \$4,300 | \$4,306 | \$1,566 | 27.1% | 14.5x | 12.9x | 10.1x | 2.' |
| NOF Corporation | So NOF JP | N \$3,310 | \$2,739 | \$1,484 | 22.5% | 8.0x | 9.1x | 8.2x | 1.8 |
| OCI Holdings Company Ltd. | OCÍ KC | PR \$753 | \$1,538 | \$2,291 | 5.8% | 4.1x | 1.9x | 11.7× | 0. |













2.7x







Specialty Chemicals Global Comparable Public Companies (3/3)

| Company | Co | ountry | Market Cap. | Enterprise Value | Revenue | EBITDA | Annual Average EV/EBITDA | | Fourth Qua Dec. 31, 20 | |
|------------------------------------|--|--------|----------------|---------------------|----------|--------|-----------------------------|-------|---------------------------|------------|
| Company | | Junity | US\$M | US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | E` Reve |
| Resonac Holdings Corporation | RESONAC Chemistry for Change | JPN | \$4,614 | \$9,694 | \$8,836 | 12.6% | 6.6x | 9.3x | 8.7x | 1. |
| Solvay SA | SOLVAY asking more from chemistry* | BEL | \$3,366 | \$5,071 | \$5,401 | 19.6% | 4.7x | 3.8x | 4.8x | 0. |
| Sumitomo Chemical Company, Limited | | JPN | \$3,633 | \$12,523 | \$16,185 | NM | 6.4x | 12.0x | NM | 0. |
| Tessenderlo Group NV | Tessenderlo Group EVERY MOLECULE COUNTS | BEL | \$1,196 | \$1,253 | \$2,786 | 10.8% | 3.8x | 5.2x | 4.2x | О. |
| The Chemours Company | | USA | \$2,525 | \$6,221 | \$5,782 | 16.0% | 6.0x | 6.8x | 6.7x | 1. |
| Toagosei Co., Ltd. | Ġ• TOAGOSEI | JPN | \$1,082 | \$934 | \$1,066 | 15.6% | 3.0x | 4.8x | 5.6x | 0. |
| UBE Corporation | LBE | JPN | \$1,489 | \$2,924 | \$3,148 | 11.3% | 5.3x | 16.3x | 8.3x | 0. |
| Excluded from mean and median | | | | | | Mean | 5.6x | 6.9x | 8.0x |].(|
| NM: Not Measurable | | | | | | Median | 5.8x | 7.2x | 8.2x | 1.0 |





















Agrochemicals Global Comparable Public Companies (1/2)

| | | | Market Enterprise | | Revenue | EBITDA | Annual Average EV/EBITDA | | Fourth Quart Dec. 31, 202 | |
|-------------------------------|----------------|---------|-------------------|----------------|----------|--------|-----------------------------|-------|------------------------------|------------|
| Company | | Country | Cap. US\$M | Value US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | E' Reve |
| American Vanguard Corporation | | USA | \$133 | \$322 | \$554 | 5.1% | 10.5x | 10.0x | 11.5x | 0. |
| CF Industries Holdings, Inc. | CF | USA | \$14,847 | \$18,763 | \$5,936 | 47.1% | 5.6x | 3.4x | 6.7x | 3. |
| Corteva, Inc. | | USA | \$39,148 | \$42,507 | \$16,908 | 19.1% | 10.5x | 11.6x | 13.2x | 2. |
| CVR Partners, LP | PARTNERS LP | USA | \$803 | \$1,244 | \$525 | 33.3% | 6.2x | 3.6x | 7.1x | 2.4 |
| FMC Corporation | -FMC | USA | \$6,068 | \$9,884 | \$4,246 | 17.7% | 13.1x | 11.4x | 13.2x | 2. |
| Grupa Azoty S.A. | Grupa azoty | POL | \$449 | \$3,185 | \$3,123 | NM | 4.5x | 8.8x | NM | 1.0 |
| K+S Aktiengesellschaft | K/S | DEU | \$1,940 | \$2,141 | \$3,833 | 15.8% | 5.9x | 4.3x | 3.5x | 0. |





0.6x



2.5x

2.4x

2.3x

1.0x

0.6x

 \bigcirc

Agrochemicals Global Comparable Public Companies (2/2)

| | | Country | Market | Enterprise | Revenue | EBITDA | Annual Average EV/EBITDA | | Fourth Dec. 3 | |
|---|---------------------------|---------|---------------|----------------|----------|--------|-----------------------------|-------|------------------|-----------|
| Company | | Country | Cap. US\$M | Value US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | E Revo |
| Nutrien Ltd. | Nutrien | CAN | \$22,079 | \$35,483 | \$25,016 | 20.2% | 7.1x | 4.6x | 7.0x | 1.4 |
| OCI N.V. | OCI | NLD | \$2,359 | \$5,536 | \$1,951 | NM | 3.8x | 4.1x | NM | 2. |
| Sociedad Química y Minera de Chile S.A. | SQM | CHL | \$10,386 | \$12,760 | \$4,767 | 32.1% | 13.6x | 3.8x | 8.4x | 2. |
| The Mosaic Company | Mosaíc | USA | \$7,808 | \$11,937 | \$11,456 | 19.5% | 5.1x | 3.5x | 5.3x | 1.0 |
| The Scotts Miracle-Gro Company | Scotts Miracle Gro | USA | \$3,811 | \$6,257 | \$3,559 | 14.0% | 11.1x | 12.3x | 12.5x | 1.8 |
| Yara International ASA | VARA | NOR | \$6,744 | \$10,101 | \$13,868 | 13.2% | 4.6x | 4.4x | 5.5x | 0. |
| Excluded from mean and median | | | | | | Mean | 6.8x | 6.1x | 6.7x | 1. |
| NM: Not Measurable | | | | | | Median | 6.2x | 4.4x | 7.1x | 1.3 |

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Chemicals – Q4 Global Transactions (1/2)

| Date | Target | Country | Description |
|---------------------|--|---------|--|
| Dec-24 [*] | Track Analysis Systems Ltd | GBR | Radonova , provider of measurement of radon, thoron and caesiun Track Analysis Systems Ltd , provider of TASTRAK and other polyn its position in the UK |
| Dec-24 | KANO LABORATORIES | USA | L Squared Capital Partners , private equity firm, acquired Kano La premium consumable chemical solutions used predominantly in maintenance, repair, and operations (MRO) applications, aiming to |
| Dec-24 | SLAND BLASHC | USA | Revolution , provider of sustainable materials and recycling solution Plastics , producer of 100% post-consumer recycled linear low-den polyethylene film-grade resin, enhancing its commitment to susta |
| Dec-24 | WESCO Chemicals, Inc. | USA | Apex Water and Process Inc., provider of customized water and process lnc., provider of customized water and process lnc., provider of water treated expanding its geographical presence |
| Dec-24 | MKB Stormwater Innovation | USA | Align Capital Partners , private equity firm, acquired MKB Compa erosion control, pollution prevention, and stormwater manageme provide MKB with growth resources |
| Dec-24 | Castique International Corp. | USA | Aurora Material Solutions , manufacturer of polymer compounds, International Corporation , provider of plastic resin, enhancing its Solutions platform |
| Nov-24 | KFMI | USA | Tex-Tech Industries, Inc. , provider of high-temperature specialty Fiber Materials, Inc. , manufacturer of high temperature materials Spirit Aerosystems, enhacing its product portfolio |
| Nov-24 | AGRO-KANESHO | JPN | Idemitsu Kosan Co. , energy company, acquired 91.9% of Agro-Kar agrochemicals, aiming to expand its presence by integrating Agro in agrochemicals |
| Nov-24 | INTERNATIONAL CHEMICALS | USA | SMC Global , manufacturer of chemical products, acquired Interna provider of oilfield chemicals, merging SMC's existing oilfield busin operations |

| | Buyer | Seller | % Acquired | Size US\$M | EV/ EBITDA | Re |
|--|--|------------------------|---------------|---------------|---------------|----|
| um agreed to acquire /mer sensors, enhancing | The global leader in radon measurement | _ | 100.0% | _ | - | |
| aboratories , provider of n industrial to accelerate growth | CAPITAL PARTNERS | GRYPHON | 100.0% | - | - | |
| ions, acquired Island nsity and low-density tainability | Revolution | - | 100.0% | - | - | |
| process treatment eatment chemicals, | APEX WATER + PROCESS | - | 100.0% | - | - | |
| any , manufacturer of ent products, aiming to | ALIGN CAPITAL PARTNERS | - | 100.0% | - | - | |
| s, acquired Lastique s Sustainable Product | AURORA Material Solutions. | - | 100.0% | - | - | |
| / materials, acquired ls and composites, from | TECH | SPIRIT AEROSYSTEMS. | 100.0% | \$165.0 | - | |
| anesho Co. , producer of ro-Kanesho's expertise | F idemitsu | - | 91.9% | \$147.9 | 6.5x | |
| national Chemicals LLC, siness with ICC's | a Different Kind of Chemistry | - | 100.0% | - | - | |







0.9x

-

Chemicals – Q4 Global Transactions (2/2)

| Date | Target | Country | Description | Buyer | Seller | % Acquired | Size US\$M | EV/ EBITDA | Re |
|---------------------|---|-------------|--|-----------------------------|------------------------------------|---------------|---------------|---------------|----|
| Nov-24 | TIGER-SUL | USA | Tessenderlo Kerley, Inc. , provider of agricultural products, acquired Tiger-Sul Products , provider of sulfur-based fertilizer products, from Platte River Equity, aiming to enhance TKI's specialty fertilizer portfolio | TESSENDERLO Rerley | PLATTE RIVER EQUITY | 100.0% | - | - | |
| Nov-24 | | USA | ANSA McAL Limited , through its subsidiary ANSA Chemicals, producer of chlor-alkali, acquired BlechTech , manufacturer of sodium hypochlorite, sodium hydroxide, and hydrochloric acid, expanding its footprint into the North American chemicals market | ansa mcal CHEMICALS LTD. | - | 100.0% | \$327.0 | - | |
| Nov-24 | Romagnasac S.P.A. | ITA | SPhere S.A. , provider of sustainable chemical solutions, acquired Romagnasac S.P.A. , manufacturer specializing in advanced chemical processing and industrial packaging, enhancing its product portfolio and driving operational synergies | SPHERE | - | 100.0% | - | - | |
| Nov-24 | Global Thermoset Composite Solutions | USA | Hidden Harbor Capital Partners , private equity firm, acquired Norplex Micarta , producer of thermoset composite materials, from Industrial Dielectrics Holdings, Inc., aiming to provide financial resources to support growth | HIDDEN HARBOR | Composites International | 100.0% | - | - | |
| Oct-24 | | KOR | HD Hyundai Oilbank Co., Ltd. , oil refining company, acquired the remaining 50% stake in HD Hyundai Cosmo Petrochemical Co. ,producer of petrochemicals, from Cosmo Oil Co., granting HD Hyundai Oilbank full ownership of HD Hyundai Cosmo | Hyundai 🚺 Oilbank | COSMO | 50.0% | \$104.3 | - | |
| Oct-24 [*] | Blumos | CHL | IMCD , distributor of specialty chemicals, agreed to acquire Blumos Group , a Latin American distributor of specialty ingredients and chemicals for the food, pharmaceutical, and industrial markets, enhancing its presence in Latin America | | - | 100.0% | - | - | |
| Oct-24 | Silvergate | GBR | Prisma Colour , manufacturer of colour and additive concentrates, acquired Silvergate Plastics , manufacturer of thermoplastic masterbatch, positioning as the UK's largest independent thermoplastic masterbatch manufacturer | | - | 100.0% | - | - | |
| Oct-24 | | USA | Motul S.A. , manufacturer of high-performance lubricants, acquired Chem Arrow Corp. , developer of metalworking fluids and industrial cleaners, expanding its industrial product range and strengthening its presence in the American market | MOTUL | - | 100.0% | - | - | |
| Oct-24 [*] | Urethane Systems Business of LANXESS | DEU | UBE Corporation , provider of chemicals, agreed to acquire the Urethane Systems business of LANXESS, provider of specialty chemicals, enhancing its specialty chemicals portfolio | UBE | LANXESS Energizing Chemistry | 100.0% | \$460.0 | - | |
| * Anounce | ed transactions pending ap | oproval and | other closing conditions | | | | Mean | 6.5x | |
| ND: Not D | isclosed | | | | | | Median | 6.5x | |

Source: Capital IQ, Press Releases, Mergermarket







0.9x 0.9x

-



Sector Relevant Experience

Extensive M&A transaction experience, including:

•Exclusive financial advisor to Cosmocel S.A. de C.V. on multiple deals

• Partnership of Cosmocel S.A. de C.V with Rovensa and the divestiture of Cosmocel Química to ICL Performance Products LLC

Exclusive financial advisor to PromaPlast

• Sale of PromaPlast Resinas, S.A. de C.V. to IMCD N.V.

Exclusive financial advisor to Andes Chemical Group

• Sale of Andes Chemical Corp. to IMCD N.V.

•Exclusive financial advisor to W.R. Grace & Co. on multiple divestitures

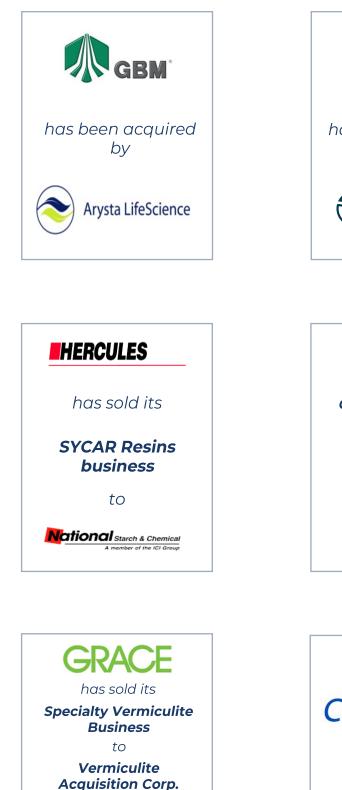
• Sale of Grace Membranes Business to UOP LLC, a Honeywell International Company, and Grace Specialty Vermiculite Business to Vermiculite Acquisition Corp.

•Exclusive financial advisor to Grupo Bioquímico Mexicano S.A. de C.V. ("GBM")

• Sale of Grupo Bioquímico Mexicano, S.A. de C.V. to Arysta LifeScience Corporation.

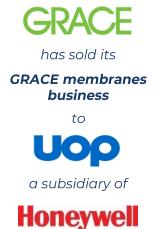
Corporate Finance Advisory Services to Velsicol Chemical Corporation

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a sister company of G Specialty Vermiculite Corp.















Corporate Finance Advisory Services



Acquisition Advisory Services



















Cosmocel

TARGET Cosmocel

TRANSACTION TYPE Sell-side Advisory

INDUSTRIES

Biostimulants, Plant Nutrients

GEOGRAPHY Nuevo Leon, Mexico

SITUATION

Seale & Associates acted as exclusive financial advisor to Cosmocel in its partnership with Rovensa.

SEALE & ASSOCIATES' APPROACH

Seale was engaged by Cosmocel, a key player in the dynamic biostimulants industry, with the objective of exploring a range of strategic alternatives. This vital initiative aims to empower Cosmocel to not only continue but also to significantly enhance its trajectory of sustained high growth within the vibrant and rapidly evolving biostimulants market.

OUTCOME

Rovensa added Cosmocel to its biostimulants global platform, representing a significant step forward in its expansion and growth strategy in the Latin American agricultural sector. This transaction not only strengthens Rovensa's presence in a key agricultural region but also allows it to leverage Cosmocel's advanced technologies and specialized solutions.

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"This strategic integration highlights our growth ambitions in the **BioSolutions international market and** our strong commitment to sustainable agriculture"



"We are thrilled to welcome COSMOCEL to the group to strengthen our global presence as a reference provider of well-balanced solutions for agriculture. This strategic integration highlights our growth ambitions in the BioSolutions international market and our strong commitment to sustainable agriculture. The high quality and complementary range of biostimulants and bio-performance products of COSMOCEL, their culture, their market approach, the quality and commitment of their people and management, and their production capacities will give us a unique position to offer the best nature-based solutions for our distributors and farmers, leveraging on our global scale and capabilities."

Eric van Innis, CEO of Rovensa

W.R. GRACE & CO.

TARGET W.R. Grace's Specialty Vermiculite Business

TRANSACTION TYPE Sell-side Advisory

INDUSTRIES Specialty Chemicals

GEOGRAPHY

South Carolina, USA; Canada

SITUATION

Seale & Associates acted as financial advisor to W.R. Grace & Co. (NYSE:GRA) on the sale of its specialty vermiculite business to Vermiculite Acquisition Corp., a sister company of Specialty Vermiculite Corporation. W.R. Grace's specialty vermiculite business is a leading producer of branded high-performance vermiculite products with annual production of approximately 50,000 tons.

SEALE & ASSOCIATES' APPROACH

Seale's professionals ran a competitive auction process, managing multiple strategic buyers from around the world and select private equity buyers with industry experience. Seale also coordinated diligence across multiple locations in the U.S. and Canada while complying with the requirements of the trustees and the court managing the W.R. Grace bankruptcy process.

OUTCOME

The process resulted in a sale to a strategic buyer with significant synergies at a premium price and at favorable terms to W.R. Grace. This transaction was significant to W.R. Grace as it was the last business associated with W.R. Grace's asbestos claims.

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"We trust Seale because they consistently offer creative and valuable advice"

> GRACE has sold its

Specialty Vermiculite Business

Vermiculite Acquisition Corp. a sister company of



"Seale is one of our preferred investment banks because of their commitment to client service. They take the time to understand each of our business units and the dynamics of our unique specialty chemical and performance material segments in a way that other banks simply don't.

We trust Seale because they consistently offer creative and valuable advice, and we know that the culture of the firm is built on integrity."

Jeremy Rohen, Vice President of Corporate Development, W.R. Grace & Co.



PromaPlast

TARGET PromaPlast

TRANSACTION TYPE Sell-side Advisory

INDUSTRIES Chemicals

GEOGRAPHY State of Mexico, Mexico

SITUATION

Seale & Associates acted as financial advisor to PromaPlast Resinas, S.A. de C.V., Proveedora de Materiales Plasticos, S.A. de C.V. and PromaPlast USA Inc., (collectively "PromaPlast"), on the successful agreement to divest the companies to IMCD N.V. ("IMCD").

SEALE & ASSOCIATES' APPROACH

Seale managed a competitive auction process with potential strategic and financial buyers for PromaPlast. Seale's disciplined approach allowed our client to maintain momentum, negotiating leverage throughout the process and ensure closing at a premium value and more favorable terms.

OUTCOME

The process resulted in a successful acquisition of PromaPlast by IMCD N.V. a global leader in the sales, marketing, and distribution of specialty chemicals and ingredients.

CHEMICALS Q4 2024

"Seale & Associates played a fundamental role as our guide and advisor for this very successful transaction"

PromaPlast*

has been acquired

by

IMCD

"Seale & Associates played a fundamental role as our guide and advisor for this very successful transaction. The team's professionalism, integrity, and dedication to the project were key for taking care of all important details involved in the transaction."

Ricardo Mendez CEO of PromaPlast



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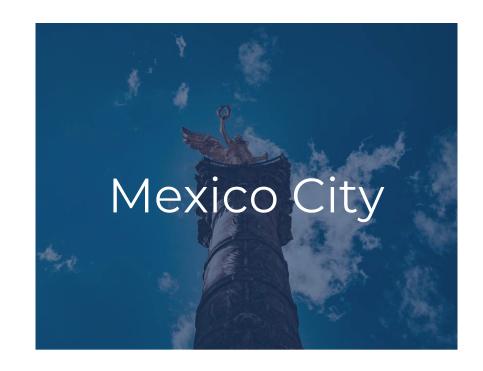
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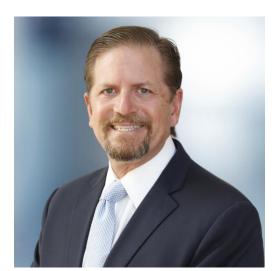
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Please contact us if you would like further information about M&A trends and/or specific transaction multiples for your industry. © Seale & Associates



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