

## Introduction

We are pleased to share our Paints & Coatings Industry Multiples Valuation Update for Q1 2023.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our clients' strategic objectives in a range of transactions including Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures, among other corporate finance and strategy consulting services.

Over the course of 23+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our Paints & Coatings Industry clients that are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms and family-owned businesses across a wide range of industries.



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## Sector relevant experience

Extensive M&A transaction experience, including:

- Acquisition Advisory Services to Sherwin Williams Company
- •Corporate Finance Advisory Finance to Pinturas Doal, S.A. de C.V.
- •Corporate Finance Advisory Finance to Pinturas Berel, S.A. de C.V.
- •Corporate Finance Advisory Finance to Pyosa, S.A. de C.V.
- •Corporate Finance Advisory Finance to Velsicol Chemical Corporation
- •Corporate Finance Advisory Finance to Axalta Coating Systems Ltd



**Corporate Finance Advisory Services** 



**Corporate Finance Advisory Services** 



**Acquisition Advisory Services** 



**Corporate Finance Advisory Services** 



**Corporate Finance Advisory Services** 



**Corporate Finance Advisory Services** 

### Small-Mid Cap Global Comparable Public Companies

Company		Market Country Cap. US\$M		Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		First Quarter Mar. 31, 2023	
							2021	2022	EV/ EBITDA	EV/ Revenue
Axalta Coating Systems Ltd.	AXALTA	USA	\$6,696	\$9,903	\$4,884	15.5%	12.0x	11.1x	12.5x	2.0x
Clariant AG	CLARIANT	CHE	\$5,447	\$6,453	\$5,621	15.6%	11.3x	8.9x	6.5x	1.1x
Element Solutions Inc	element solutions	USA	\$4,661	\$6,362	\$2,444	19.0%	14.5x	12.8x	12.2x	2.5x
Elementis plc	ELEMENTIS	GBR	\$860	\$1,270	\$736	19.8%	11.5x	8.0x	8.2x	1.7×
H.B. Fuller Company	H.B. Fuller	USA	\$3,685	\$5,483	\$3,702	13.6%	12.0x	11.4x	10.4x	1.5x
Kansai Paint Co., Ltd.	KANSAI PAINT	JPN	\$3,143	\$3,924	\$3,721	9.9%	14.2x	10.2x	9.9x	1.1x
						Mean	12.6x	10.4x	9.9x	1.6x
						Median	12.0x	10.7x	10.1x	1.6x

### Large Cap Global Comparable Public Companies

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		First Quarter Mar. 31, 2023	
							2021	2022	EV/ EBITDA	EV/ Revenue
Akzo Nobel N.V.	AkzoNobel	NLD	\$13,328	\$18,005	\$11,927	8.6%	13.6x	12.3x	14.9x	1.5x
BASF SE	■ BASF We create chemistry	DEU	\$46,933	\$66,068	\$91,520	11.1%	14.4x	5.2x	9.9x	0.7x
DuPont de Nemours, Inc.	<b>OUPONT</b>	USA	\$32,895	\$36,947	\$13,017	24.5%	10.0x	9.8x	10.9x	2.8x
Nippon Paint Holdings Co., Ltd.	NIPPON PAINT HOLDINGS GROUP	JPN	\$21,871	\$25,397	\$9,926	11.8%	30.9x	23.3x	22.0x	2.6x
PPG Industries, Inc.		USA	\$31,439	\$37,986	\$17,724	13.9%	16.5x	15.0x	14.8x	2.2x
RPM International Inc.		USA	\$11,262	\$14,130	\$7,224	13.0%	14.9x	15.7×	14.0x	2.0x
The Sherwin-Williams Company  SHERWIN WILLIAMS.		USA	\$58,002	\$70,312	\$22,593	16.6%	20.4x	20.2x	16.7x	3.2x
Excluded from mean and median						Mean Median	15.0x 14.6x	13.0x 13.6x	13.5x 14.4x	2.0x 2.1x

PAINTS & COATINGS Q1 2023

### Paints and Coatings- Q1 Global Transactions

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Mar-23	EURO CODE	THA	Manufactures external coatings	TOYOIN	-	100.0%	-	-	-
Mar-23	REVCO	HUN I	Manufacture bucket plasters and paints	SAINT-GOBAIN	-	100.0%	-	-	-
Feb-23	NOUSTRIAL SOLUTIONS SROUP	USA I	Manufactures specialty coatings	Stani	ICP	100.0%	\$205.0	-	1.5x

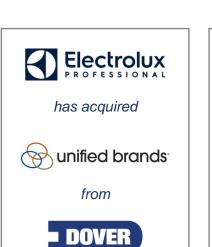
## Representative Global Engagements







































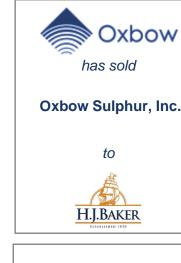












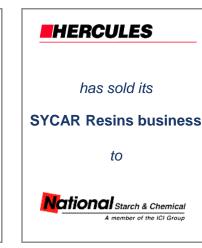






































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## Contact



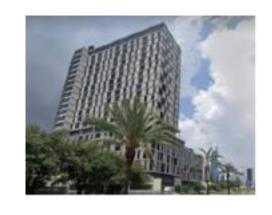
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Please contact us if you would like further information about M&A trends and/or specific transaction multiples for your industry

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For over 20 years, Seale & Associates has served leading public and private companies from around the world and operating in a broad range of industries with a high level of quality, integrity and independence while presenting innovative ideas and trusted solutions to address their most complex dealings.

YEARS OF EXPERIENCE



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