

Introduction

We are pleased to share our Healthcare Industry Multiples Valuation Update for Q2 2023.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our clients' strategic objectives in a range of transactions including Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our Healthcare Industry clients that are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms and family-owned businesses across a wide range of industries.



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SEALE & ASSOCIATES' SECTOR RELEVANT EXPERIENCE

Invekra

TARGET: Labortarios Portugal S.R.L

TRANSACTION TYPE: Acquisition advisory **INDUSTRIES:** Healthcare, Pharmaceutical

GEOGRAPHY: Peru

SITUATION

Seale & Associates acted as exclusive financial advisor to Invekra, assisting with comprehensive research on the Peruvian pharmaceutical market and the prioritization of potential acquisition targets.

SEALE & ASSOCIATES' APPROACH

Seale completed a thorough screening of the potential universe of pharmaceutical companies that would align with Invekra's strategy. Seale pre-qualified each potential target and initiated transaction discussions with the targets that best fit Invekra's strategy and investment criteria.

OUTCOME

The process resulted in a successful acquisition of Laboratorios Portugal S.R.L by Invekra, a conglomerate of 12 Latin American pharmaceutical companies. The acquisition strengthens Invekra's presence in Latin America.





holding company of



acquired a majority stake in



"This acquisition strengthens Invekra's presence in one of the fastest growing markets in Latin America."

Carlos Hernández, Managing Director at Seale & Associates

SEALE & ASSOCIATES' SECTOR RELEVANT EXPERIENCE

ConvaTec

TARGET: Sensi-Care and Aloe Vesta **TRANSACTION TYPE:** Sell-side Advisory **INDUSTRIES:** Healthcare, Personal Care

GEOGRAPHY: Reading, GBR

SITUATION

Seale & Associates acted as financial advisor to ConvaTec Group (LON: CTEC) on the divesture of Sensi-Care and Aloe Vesta to Medline Industries. ConvaTec Group (LON: CTEC), is a global medical products company based in the United Kingdom.

SEALE & ASSOCIATES' APPROACH

Seale managed a competitive auction process with potential strategic and financial buyers for Sensi-Care and Aloe Vesta. Seale's disciplined approach allowed our client to maintain momentum, negotiating leverage throughout the process and ensure closing at a premium value and more favorable terms.

OUTCOME

The process resulted in a successful acquisition of Sensi-Care and Aloe Vesta by Medline Industries, a healthcare company with almost USD\$14 billion in annual sales. The divestiture is part of ConvaTec's strategy to focus on its core businesses and markets.





"Seale was instrumental in keeping the process moving in a swift, orderly fashion. Their common sense and ability to find simple, common ground solutions while preserving our interests were invaluable in bringing this project to a successful conclusion."

George Landau, Vice President of Corporate Development at ConvaTec

Healthcare's Industry Overview, M&A Trends and Market Intelligence

Healthcare's Industry Overview

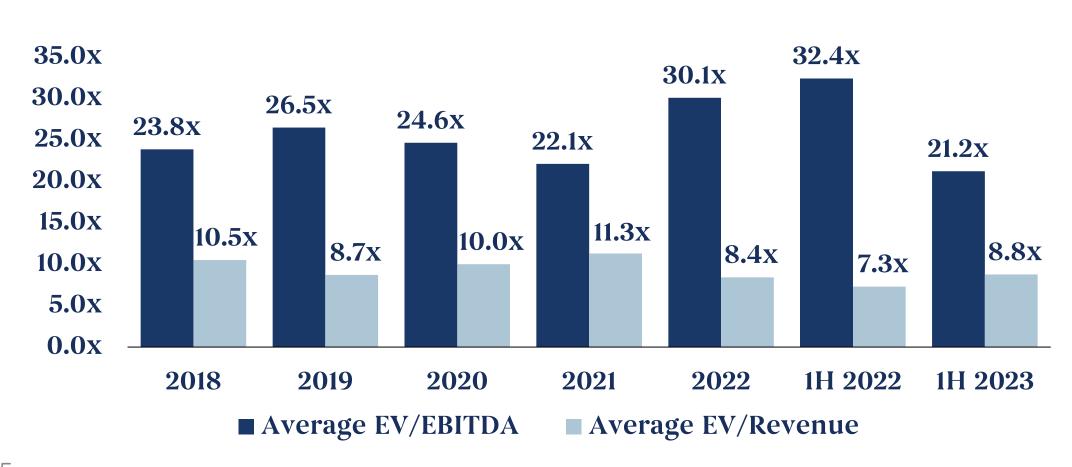
- •The global healthcare services market size was valued at US\$10.3T in 2021 and is projected to reach US\$21.1T by 2030, growing at a CAGR of 8.27% from 2023 to 2030
- •The pharmaceutical manufacturing market is expected to register a CAGR of more than 11 % over the forecast period, 2022-2027
- •The medical devices market size is expected to grow from US\$595.4B in 2023 to US\$834.7B by 2028, at a CAGR of 6.99% during the forecast period (2023-2028)
- •COVID-19 significantly impacted the Pharmaceutical Manufacturing and OTC Drugs markets, since it increased the demand for medications, including vaccines and other drug types
- •Hospital equipment for the management of COVID-19, like ventilators, experienced a surge in sales to fulfill the overwhelming demand, whilst the demand for other medical devices, such as radiological equipment, decreased
- •The growing burden of chronic diseases and the senior population is driving the demand for pharmaceutical manufacturing
- •The E-pharmacy Market has witnessed drastic growth since the COVID-19 pandemic, due to an increased dependence on online pharmacies to purchase both OTC and prescription drugs

Sources: Mordor Intelligence Reports, Capital IQ, pwc, Verified Market Research





Healthcare's Industry M&A Average EV/EBITDA and EV/Revenue



Pharmaceutical Producers Global Comparable Public Companies

Company		Country Market Value		Value		EBITDA		Average BITDA	Second Jun. 30	Quarter 0, 2023
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
AbbVie Inc.	abbvie	USA	\$237,703	\$293,471	\$56,741	52.0%	11.1x	11.2x	9.8x	5.2x
Astellas Pharma Inc.	astellas	JPN	\$26,706	\$25,375	\$11,424	22.2%	10.6x	11.0x	10.8x	2.4x
AstraZeneca PLC	AstraZeneca	GBR	\$222,088	\$248,828	\$43,840	34.0%	25.3x	21.7x	16.0x	5.5x
Bausch Health Companies Inc.	BAUSCH Health	CAN	\$2,910	\$23,990	\$8,150	33.6%	10.1x	8.3x	8.5x	2.9x
Bristol-Myers Squibb Company	ر <mark>ااا،</mark> Bristol Myers Squibb	USA	\$134,349	\$164,527	\$45,848	42.8%	9.1x	8.9x	8.3x	3.6x
Catalent, Inc.	Catalent.	USA	\$7,817	\$12,425	\$4,495	18.9%	25.5x	16.6x	13.9x	2.8x
Daiichi Sankyo Company, Limited	O Daiichi-Sankyo	JPN	\$60,338	\$55,965	\$9,617	13.3%	36.2x	45.3x	47.7×	6.3x
Eisai Co., Ltd.	Eisai	JPN	\$19,295	\$18,471	\$5,600	10.5%	19.4x	37.5x	34.1x	3.6x
Eli Lilly and Company	Lilly	USA	\$445,190	\$459,931	\$27,691	33.1%	24.3x	28.6x	49.4x	16.6x
GSK plc	gsk	GBR	\$71,518	\$88,575	\$35,982	33.1%	9.6x	8.8x	7.2x	2.4x
Johnson & Johnson	Johnson-Johnson	USA	\$430,142	\$458,436	\$96,263	34.6%	15.0x	14.0x	13.6x	4.8x
Merck & Co., Inc.	MERCK	USA	\$292,795	\$313,226	\$57,869	38.7%	11.4x	11.1x	13.8x	5.4x
Novartis AG	U NOVARTIS	CHE	\$210,944	\$228,384	\$53,073	37.7%	11.6x	6.2x	11.9x	4.3x

Pharmaceutical Producers Global Comparable Public Companies (Continued)

Company	Market Enterprise Revenue Country Cap Lictor Con Lictor Lict			EBITDA	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2023			
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Novo Nordisk A/S	novo nordisk [®]	DNK	\$361,221	\$360,891	\$27,459	46.1%	21.3x	25.1x	28.1x	13.1x
Otsuka Holdings Co., Ltd.	Otsuka	JPN	\$19,782	\$18,071	\$13,586	16.2%	7.7x	9.3x	8.7x	1.4x
Pfizer Inc.	Pfizer	USA	\$207,070	\$223,530	\$92,951	43.7%	13.3x	7.6x	5.3x	2.4x
Roche Holding AG	Roche	CHE	\$246,654	\$270,071	\$71,838	37.2%	12.5x	12.2x	9.7x	3.6x
Sanofi	sanofi	FRA	\$133,886	\$143,541	\$50,194	31.2%	10.4x	10.5x	8.9x	2.8x
Shionogi & Co., Ltd.	SHIONOGI	JPN	\$12,356	\$8,675	\$3,210	41.3%	13.9x	17.6x	7.1x	2.9x
Sun Pharmaceutical Industries Limited	SUN PHARMA	IND	\$30,744	\$30,143	\$5,344	26.8%	19.1x	20.6x	21.1x	5.6x
Takeda Pharmaceutical Company Limited	Takeda	JPN	\$48,674	\$78,613	\$30,297	30.1%	10.6x	8.6x	9.1x	2.8x
Teva Pharmaceutical Industries Limited	teva	ISR	\$8,437	\$28,081	\$14,925	25.4%	7.5x	7.1x	7.1x	1.9x
UCB SA	ue-b	BEL	\$16,807	\$18,940	\$5,821	20.9%	12.4x	11.2x	14.6x	3.2x
Excluded from mean and median						Mean Median	14.2x 12.0x	13.1x 11.1x	10.8x 9.7x	3.6x 3.2x

Medical Devices & Consumables Global Comparable Public Companies

Campany		Market Country Val		Value		EBITDA		Average BITDA		Quarter 0, 2023
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Ansell Limited	Ansell	AUS	\$2,242	\$2,591	\$1,778	15.3%	11.3x	8.0x	9.2x	1.5x
Atrion Corporation	Atrion Corporation	USA	\$996	\$978	\$171	26.0%	25.2x	21.7x	20.5x	5.5x
Baxter International Inc.	Baxter	USA	\$23,047	\$38,325	\$15,181	20.3%	15.1x	14.8x	11.7×	2.5x
Becton, Dickinson and Company	BD	USA	\$74,983	\$91,222	\$19,046	25.6%	15.6x	16.1x	18.5x	4.8x
Boston Scientific Corporation	Scientific	USA	\$77,765	\$86,819	\$13,400	25.3%	25.5x	20.9x	25.7x	6.7x
Cardinal Health, Inc.	Cardinal Health [™]	USA	\$24,078	\$24,824	\$198,662	1.2%	7.0x	7.8x	10.1x	0.1x
ConvaTec Group PLC	convatec - forever caring -	GBR	\$5,301	\$6,519	\$2,084	21.3%	16.1x	15.8x	13.7x	3.0x
Edwards Lifesciences Corporation	E Edwards Lifesciences	USA	\$57,185	\$56,702	\$5,657	31.0%	39.8x	32.9x	29.4x	10.3x
Hogy Medical Co.,Ltd.	HOGY.	JPN	\$533	\$464	\$271	26.6%	7.5x	7.3x	6.5x	1.7x
ICU Medical, Inc.	icumedical human connections	USA	\$4,288	\$5,769	\$2,294	12.5%	17.8x	21.5x	20.2x	2.5x
JMS Co.,Ltd.	JM5	JPN	\$100	\$194	\$443	6.8%	5.9x	6.2x	6.7x	0.4x

Medical Devices & Consumables Global Comparable Public Companies (Continued)

Company	Company			Country Value		Revenue EBITDA		Average BITDA	Second Quarter Jun. 30, 2023	
Company		country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Medtronic plc	Medtronic	IRL	\$117,209	\$134,730	\$31,227	26.8%	23.3x	14.3x	15.6x	4.3x
Merit Medical Systems, Inc.	MERTAEDICAL	USA	\$4,809	\$5,017	\$1,173	16.3%	23.0x	18.0x	24.5x	4.3x
Owens & Minor, Inc.	Owens & Minor	USA	\$1,451	\$3,976	\$10,071	3.9%	8.3x	8.5x	7.6x	0.4x
Sewoon Medical Co., Ltd	SEWOON MEDICAL CO.LTD.	KOR	\$91	\$46	\$48	27.4%	10.8x	5.6x	3.6x	1.0x
Stryker Corporation	<u>s</u> tryker	USA	\$115,815	\$127,618	\$18,952	24.5%	25.2x	21.2x	26.6x	6.7x
Teleflex Incorporated	Teleflex® Global Knowledge Network	USA	\$11,369	\$12,805	\$2,860	27.3%	27.4x	17.3x	15.8x	4.5x
West Pharmaceutical Services, Inc.	West ∳	USA	\$28,396	\$27,824	\$2,884	30.0%	39.2x	25.0x	30.5x	9.6x
Excluded from mean and median						Mean	16.6x	14.7x	12.3x	3.1x
						Median	15.9x	15.8x	11.7x	2.8x

Drug Stores Global Comparable Public Companies

	Market Country		Enterprise	Revenue	EBITDA	,		Second Quarter Jun. 30, 2023		
Company		Country	Cap. US\$M	Value US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Corporativo Fragua, S.A.B. de C.V.	FRÄĞÜÄ	MEX	\$2,714	\$2,544	\$5,592	4.6%	8.9x	6.8x	8.4x	0.4x
CVS Health Corporation	♥CVS Health.	USA	\$88,626	\$147,582	\$329,915	5.8%	8.5x	8.8x	6.6x	0.4x
Dimed S.A. Distribuidora de Medicamentos	DIMED	BRA	\$394	\$562	\$813	3.8%	17.8x	11.6x	9.5x	0.7x
Empreendimentos Pague Menos S.A.	Pague Menos	BRA	\$370	\$1,110	\$1,943	4.7%	10.9x	7.9x	7.2x	0.5x
Farmacias Benavides, S.A.B. de C.V.	benavides.	MEX	\$238	\$401	\$918	10.6%	8.0x	4.4x	3.9x	0.4x
Raia Drogasil S.A.	RaiaDragasil S.A.	BRA	\$10,524	\$11,709	\$6,011	8.3%	20.9x	15.3x	16.7x	1.9x
Rite Aid Corporation	RITE	USA	\$83	\$6,128	\$23,730	1.2%	5.5x	5.3x	5.6x	0.3x
Walgreens Boots Alliance, Inc.	Walgreens Boots Alliance	USA	\$24,594	\$69,501	\$136,108	2.1%	10.3x	7.8x	9.6x	0.5x
Excluded from mean and median						Mean	8.7x	8.5x	7.2x	0.6x
						Median	8.7x	7.8x	7.2x	0.5x

Pharmaceutical Products - Q2 Global Transactions

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-23		GBR	Engages in the manufacturing and distribution of liquid medicines and other pharmaceutical products	Rosemont	-	100.0%	-	-	-
Jun-23	VGYAAN PHARMACEUTICALS	USA	Engages in developing and commercializing clinically critical therapies across a variety of dosage forms	RKPHARMA	-	100.0%	-	-	-
May-23	Somryst	USA	Provides neurobehavioral intervention to patients with chronic insomnia	10X HEALTH	PEAR	100.0%	-	-	-
May-23	YUTIQ	USA	Comprises a treatment of chronic, non-infectious uveitis affecting the posterior segment of the eye	Olimero .	EYEPOINT. PHARMACEUTICALS	100.0%	\$82.5	-	2.9x
May-23	 RadioMedic ■	CZE	Develops, manufactures and distributes radiopharmaceuticals	צענע	-	100.0%	-	-	-
May-23	Assets of Elixicure, Inc.	USA	Manufactures and distributes high quality, organic pain relief without chemical additives	Rodedawg		100.0%	-	-	-
May-23	CHINICA BIOLOGICA	ITA	Develops and distributes food supplements and dermo cosmetics, mainly in the phlebology and lymphology therapeutic areas	CERES	-	100.0%	-	-	-
May-23	DROMEX BIOTECH	ARG	Manufactures pharmaceutical products	Poen	DROMEX INTERNATIONAL	100.0%	-	-	-
Apr-23	Archimica	ITA	Operates as a pharmaceutical fine chemical company	HEALTH SCIENCES	LIVIA I NTERNATIONAL V E N T U R E S A I N V E S T M E N T A C T I V I T I E S	100.0%	\$37.7	-	0.8x
Apr-23	BAQSIMI related assets of Eli Lilly and Company	USA	Comprises a diabetes drug and related assets	AMPHASTAR PHARMACEUTICALS	Lilly	100.0%	\$1,080.0	-	7.8x

Seale & Associates

Pharmaceutical Products - Q2 Global Transactions (Continued)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Apr-23	Portfolio of four pharmaceutical R&D and manufacturing campuses	CAN	Pharmaceutical manufacturing/research and development facilities	(W. P. CAREY)	APOTEX	100.0%	\$467.8	-	-
Apr-23	LOMA Holding GmbH	DEU	Operates as a pharmaceutical contract development and manufacturing organization	Bionorica °	DAICEL DAICEL CORPORATION	100.0%	-	-	-
May-23	Eff?	CHE	Focuses on the late-stage development and commercialization of prescription medications for niche and orphan indications	ABIOGEN	-	97.1%	-	-	-
Apr-23	Satsuma	USA	Develops novel therapeutic products for the acute treatment of migraines	SNBL	Multiple Sellers	91.6%	\$219.0	-	-
							Mean	-	3.8x
							Median	_	2.9x

Medical Devices - Q2 Global Transactions

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-23	Spiegelberg: Technology for brains	DEU	Produces and sells innovative neurosurgical products	luciole medical	SHS	100.0%	-	-	-
Jun-23	CoreLink.	USA	Designs, manufactures and distributes spinal implants and instrumentation	ZAVATION	The Stephens Group	100.0%	-	-	-
Jun-23	Lunaphore	CHE	Develops devices based on microfluidic tissue processor technology that can shorten the time of cancer diagnostics assays	biotechne	Multiple Sellers	100.0%	-	-	-
Jun-23	Nuclear lung ventilation product line of AMICI INC.	USA	Comprises diagnostic and therapeutic products for lung ventilation	International Isotopes	YOUR GUARANTEE OF EXCELLENCE	100.0%	-	-	-
Jun-23	Dialysis Product Portfolio and BioSentry Product of AngioDynamics, Inc.	USA	Comprises medical, surgical, and diagnostic devices	MERITAEDICAL	angiodynamics	100.0%	\$100.0	-	3.0x
Jun-23	tecnimoem	ESP	Designs, manufactures, and distributes hospital beds, bed bases, and accessories for geriatric and domestic use	Stellum Capital	-	100.0%	-	-	-
Jun-23	ARTOSS GMBH	DEU	Develops and produces biomaterials for bone regeneration using nanobone technology	♣ Biocomposites®	-	100.0%	-	-	-
Jun-23	ProciseDx V	USA	Develops and commercializes diagnostic equipment for use in physician offices, retail clinics, and care services	BIOSÝNEX	Nestlé HealthCare Nutrition, Inc.	57.3%	-	-	-
May-23	CORIS	BEL	Develops, manufactures, and markets rapid diagnostic tests	Avacta °	-	100.0%	\$12.9	29.7x	2.3x
May-23	GALVOSURGE	CHE	Manufactures dental devices and equipment	straumann	-	100.0%	-	-	-
May-23	Helmer.	USA	Supplies medical-grade, temperature-controlled storage and processing solutions and services for pharmacy, blood bank, laboratory and research	TECHNOLOGIES"	-	100.0%	\$263.0	-	-
May-23	nortev	IRL	Designs and develops novel veterinary medical devices	PARI	Multiple Sellers	100.0%	-	-	-
May-23	SOMEX AN MMT' COMPANY	IRL	Designs and supplies robotic, automation, and test solutions for the medical device manufacturing industry	MEDICAL MANUFACTURING TECHNOLOGIES	-	100.0%	-	-	-
May-23	DiaMedical	USA	Manufactures and distributes medical equipment, supplies, furnishings, and replacement parts	Pocket Nurse International Healthcare Simulation & Education Supplies	-	100.0%	-	-	-

Medical Equipment - Q2 Global Transactions (Continued)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
May-23	Digirad	USA	Manufactures and provides diagnostic imaging equipment and services	Imaging Solutions	★Star Equity Holdings	100.0%	-	-	-
Apr-23	DDM	FRA	Manufactures medical devices for orthopedic surgery, medical resuscitation, and diagnostics	Spengler	-	100.0%	-	-	-
Apr-23	PlantTec Medical MEDICAL SOLUTIONS INSPIRED BY NATURE	DEU	Designs and manufactures surgical medical devices	COUSIN	Roquette Ventures	100.0%	-	-	-
Apr-23	UltraSelect medical	USA	Supplies variety of ultrasound machines and medical equipment	Probo	-	100.0%	-	-	-
Apr-23	Assets of AccuBoost	USA	Provides non-invasive radiotherapy equipment to treat early stage breast cancer in women	$\textit{Best}^{^{\intercal}}$ medical international	AccuBoost® for image guided breast irradiation	100.0%	-	-	-
Apr-23	Assets of Lucira Health, Inc.	USA	Focuses on the development and commercialization of infectious disease test kits	Pfizer	LUCIR∧™	100.0%	\$36.4	-	-
Apr-23	● IBIOM	CAN	Manufactures and supplies ergonomic medical equipment	W umano medical	-	100.0%	-	-	-
Apr-23	VISOTEC home diagnoctics	DEU	Develops OCT technology for home retinal diagnostics and personalized AMD treatment	EUGIUEELIUG HEIDELBELG	-	100.0%	-	-	-
Apr-23	ALLOTROPEMEDICAL	USA	Manufactures and sells surgical devices to identify ureters during surgeries	Northgate Technologies, Inc.	Multiple Sellers	100.0%	-	-	-
Apr-23	novastep® Your foot & ankle company	USA	Designs, develops and commercializes products for the bones, joints and soft tissues of the foot and ankle	enovis _m	amplitude	100.0%	\$96.9	-	-
							Mean		2.6x
							Median	29.7x	2.6x

Drug Stores - Q2 Global Transactions

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-23	Gesundheit Im Zentrum	CHE	Owns and operates a pharmacy	medbase +	-	100.0%	-	-	-
May-23	30 Lloyds pharmacies in Scotland	GBR	30 Lloyds pharmacies in Scotland	*ROWLANDS PHARMACY	LloydsPharmacy	100.0%	-	-	-
May-23	Walgreens Pharmacy in Hagerstown, Maryland	USA	Comprises a pharmacy	COVECAPITAL	Walgreens	100.0%	-	-	-
Apr-23	ELSKER GROUP	FRA	Provides online retailing of pharmaceutical products	hygie	-	ND	-	-	-
Apr-23	Truepill UK	GBR	Operates as a drug retail company	Phlo® Digital Pharmacy	Truepill	100.0%	-	_	-

ND: Not Disclosed

Hospitals - Q2 Global Transactions

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-23	Dr. Leahu	ROM	Owns and operates a hospital that offers dental care services	REGINA MARIA RETEAUA PRIVATA DE SANATATE	} 4	51.0%	-	-	-
Jun-23	Queen Alexandra Hospital	GBR	Operates as a hospital to provide acute and emergency care services	MM Capital Partners	△ InfraRed Capital Partners	44.0%	-	-	-
Jun-23	HMC Holland Medi Center	USA	Provides occupational medical services and physical therapy services	Concentra'	-	100.0%	-	-	-
May-23	CANADIAN DERMATOLOGY & PLASTIC SURGERY CENTRE	CAN	Operates as a clinic providing dermatology and plastic surgery care	GraceMed PLASTIC SURGERY-DERMATOLOGY-MEDICAL SPA	-	100.0%	-	-	-
May-23	Royal Adelaide Hospital	AUS	Operates as a medical facility that provides clinical care and rehabilitation services	-	▲ InfraRed Capital Partners	ND	-	-	-
Apr-23	TECHNOLOGY ESTHETICS FUNCTIONALITY INNOVATION	UKR	Operates as a dental clinic that offers dental care services	DOBROBUT	-	100.0%	-	-	-
Apr-23	aces of south tampa	USA	Operates as a medical aesthetics clinic	MEDSPA PARTNERS	-	100.0%	-	-	-
Apr-23	SAS Clinique du Mont Louis	FRA	Operates as a hospital	LA FRANÇAISE REAL ESTATE MANAGERS	-	100.0%	\$37.1	-	-

ND: Not Disclosed

Private Equity Transactions

INDUSTRY CLASIFICATION	PERIOD	AVERAGE ENTERPRISE VALUE (IN USD)	REVENUE (IN USD)	TTM REVENUE GROWTH	ENTERPRISE VALUE / REVENUE	EBITDA MARGIN	ENTERPRISE VALUE /EBITDA	NUMBER OF TRANSACTIONS
	0-0-0-0	\$	\$	\$ \$ \ <u>\\$</u>	\$	\$	\$ \frac{1}{2}	\$
Health and Personal Care Stores NAICS 4461 – Health and Personal	2022-2023 al Care Stores	\$96.0M	\$56.2M	34.7%	1.6x	21.7%	7.8 x	3
Home Health Care Services NAICS 621610 – Home Health Car	2021-2022 re Services	\$27.3M	\$19.2M	11.3%	1.5x	18.9%	8.0x	12

Source: GF Data

Notes:

- Data obtained via GF Data, a subscription-based information platform, offering detailed information and metrics about the transactions of Private Equity funds in the U.S.
- The data is provided under a blind confidential format. Users of the data are unable to identify the exact company and transaction corresponding to the transaction details. Given this blind approach, the data submitted is less likely to be biased or manipulated.

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Representative Global Engagements











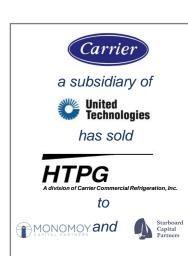








































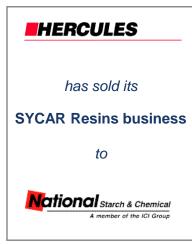






































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Please contact us if you would like further information about M&A trends and/or specific transaction multiples for your industry

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