

Seale & Associates ———— CHEMICALS Q3 2024

Introduction

We are pleased to share our Chemicals Industry Multiples Valuation Update for Q3 2024.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our client's strategic objectives in a range of transactions, including Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our clients who are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms, and family-owned businesses across a wide range of industries.



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Seale & Associates CHEMICALS Q3 2024

Chemicals' Industry Overview, M&A Trends and Market Intelligence

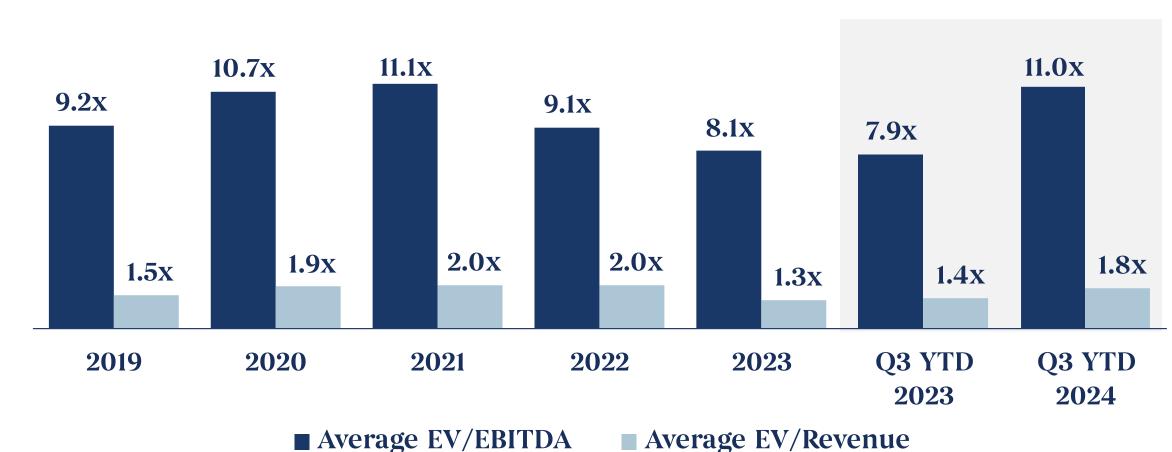
Industry Overview and M&A Trends

- The global chemicals market grew from US\$5,115.2B in 2023 to US\$5,574.1B in 2024 and is projected to reach US\$7,788.2B by 2028, with a CAGR of 8.7%. Growth is driven by a decrease in raw material costs and population increases
- **Sustainability** is a rising focus in the chemicals industry, with companies increasingly adopting green manufacturing and eco-friendly processes to minimize environmental impact. Innovations include using alternative fuels and capturing carbon dioxide to produce fuels and industrial products
- The chemicals sector is rapidly adopting **digital tools and AI** to boost efficiency and sustainability. Al is enhancing predictive maintenance, optimizing supply chains, and enabling data-driven decisions, significantly improving overall industry performance
- Chemical companies are increasingly adopting blockchain technology to enhance supply chain transparency in circular value chains, particularly in the polymers sector, where complex processing and blending are common. This innovation improves visibility across production stages, supporting sustainable practices
- One of the most significant hurdles facing companies in the specialty chemicals industry are delays in product approvals by the Environmental Protection Agency (EPA), which are stifling innovation, especially as demand for new chemicals and sustainable products increases
- A notable trend in the chemicals industry is the growing pressure on private equity (PE) firms to return capital. Many quality PE-backed chemical platforms remain inactive despite being well into their typical investment timelines. Increasing demands from limited partners (LPs) for returned capital are expected to drive **M&A** activity, potentially overcoming concerns about current valuations
- Lastly, the recent **0.5% Fed rate decrease** is set to **stimulate M&A activity** in the chemicals industry by lowering financing costs, making acquisitions more accessible and supporting strategic investments

Chemicals Industry M&A Deal Size and Volume



Chemicals Industry M&A Average EV/EBITDA and EV/Revenue



Source: Capital IQ, The Business Research Company, Socma, Deloitte, and Other Industry Reports

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Basic Chemicals Global Comparable Public Companies (1/2)

| Company | | Country | Market Cap. | Enterprise Value US\$M | Revenue US\$M | EBITDA | Annual Average EV/EBITDA | | Third Quarter Sep. 30, 2024 | |
|---------------------------------|---------------|---------|----------------|------------------------------|------------------|--------|-----------------------------|-------|--------------------------------|----------------|
| Company | | Country | US\$M | | | Margin | 2022 | 2023 | EV/ EBITDA | EV/ Revenue |
| AdvanSix Inc. | ADVANSix | USA | \$812 | \$1,121 | \$1,495 | 9.6% | 4.2x | 4.0x | 7.8x | 0.7x |
| ALPEK, S.A.B. de C.V. | Malpek | MEX | \$1,356 | \$3,233 | \$6,569 | 6.7% | 3.5x | 4.0x | 7.3x | 0.5x |
| Braskem S.A. | Braskem | BRA | \$2,912 | \$11,820 | \$12,922 | 6.9% | 2.7x | 13.9x | 13.2x | 0.9x |
| Cabot Corporation | САВОТ | USA | \$6,128 | \$7,238 | \$3,958 | 20.2% | 7.7x | 7.6x | 9.0x | 1.8x |
| Chemtrade Logistics Income Fund | CHEMTRADI | CAN | \$995 | \$1,675 | \$1,312 | 25.7% | 7.2x | 4.1x | 5.0x | 1.3x |
| Cydsa, S.A.B. de C.V. | Cydsa | MEX | \$422 | \$1,031 | \$749 | 27.6% | 6.0x | 5.4x | 5.0x | 1.4x |
| Dow Inc. | Dow | USA | \$38,291 | \$52,654 | \$43,180 | 16.2% | 4.1x | 6.1x | 7.5x | 1.2x |
| Ercros, S.A. | Ercros | ESP | \$356 | \$485 | \$733 | 1.6% | 5.0x | 4.5x | 41.2x | 0.7x |

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Basic Chemicals Global Comparable Public Companies (2/2)

| | | Market | Enterprise | Revenue | EBITDA | Annual A | Average BITDA | Third Quarter Sep. 30, 2024 | |
|--------------------------------|------------------------------|---------------|----------------|----------|----------------|--------------|------------------|--------------------------------|----------------|
| Company | Country | Cap. US\$M | Value US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | EV/ Revenue |
| Hawkins, Inc. | HAWKINS | \$2,665 | \$2,799 | \$924 | 16.2% | 9.7x | 9.8x | 18.7x | 3.0x |
| Koppers Holdings Inc. | KOPPERS USA | \$750 | \$1,783 | \$2,124 | 13.1% | 6.7x | 6.9x | 6.4x | 0.8x |
| LyondellBasell Industries N.V. | lyondellbasell USA | \$31,176 | \$41,222 | \$41,037 | 12.6% | 4.5x | 6.9x | 8.0x | 1.0x |
| Methanex Corporation | methan Extra CAN | \$2,787 | \$5,678 | \$3,582 | 19.5% | 4.6x | 6.0x | 8.1x | 1.6x |
| Olin Corporation | Clin [®] USA | \$5,638 | \$8,728 | \$6,483 | 18.0% | 4.0x | 4.6x | 7.5x | 1.3x |
| Tronox Holdings plc | TRONOX 🔆 USA | \$2,310 | \$5,045 | \$3,084 | 15.3% | 5.1x | 6.4x | 10.7x | 1.6x |
| Unipar Carbocloro S.A. | EUNIPAR BRA | \$974 | \$1,068 | \$813 | 15.5% | 3.1x | 3.6x | 8.5x | 1.3x |
| Westlake Chemical Partners LP | Westlake Chemical USA | \$790 | \$1,439 | \$1,188 | 40.5% | 3.4x | 3.1x | 3.0x | 1.2x |
| Excluded from mean and median | | | | | Mean Median | 4.8x 4.5x | 5.5x 5.7x | 7.6x 7.9x | 1.2x 1.2x |

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Specialty Chemicals Global Comparable Public Companies (1/3)

| Company | | Country | Market Cap. | Enterprise Value | Revenue | EBITDA | Annual Average EV/EBITDA | | Third Quarter Sep. 30, 2024 | |
|--------------------------------|---|---------|----------------|---------------------|----------|--------|-----------------------------|-------|-----------------------------|----------------|
| | | | US\$M | US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | EV/ Revenue |
| BASF SE | ■ BASF We create chemistry | DEU | \$47,339 | \$74,656 | \$72,796 | 9.3% | 5.2x | 11.6x | 11.0x | 1.0x |
| Compagnie de Saint-Gobain S.A. | SAINT-GOBAIN | FRA | \$45,532 | \$56,583 | \$51,811 | 15.7% | 5.2x | 5.2x | 6.9x | 1.1x |
| Daicel Corporation | DAICEL 株式会社タイセル | JPN | \$2,565 | \$4,271 | \$3,998 | 18.7% | 5.7x | 7.0x | 5.7x | 1.1x |
| Eastman Chemical Company | EASTMAN | USA | \$13,077 | \$17,755 | \$9,147 | 18.5% | 7.2× | 8.7x | 10.5x | 1.9x |
| Huntsman Corporation | HUNTSMAN Enriching lives through innovation | USA | \$4,187 | \$6,415 | \$5,953 | 7.5% | 5.6x | 7.8x | 14.4x | 1.1x |
| IMCD N.V. | IMCD | NLD | \$9,902 | \$11,677 | \$5,085 | 11.8% | 21.4x | 15.7× | 19.4x | 2.3x |
| Kemira Oyj | kemira | FIN | \$3,850 | \$4,285 | \$3,381 | 16.6% | 7.1× | 5.3x | 7.6x | 1.3x |
| LANXESS Aktiengesellschaft | LANXESS Energizing Chemistry | DEU | \$2,733 | \$5,592 | \$7,051 | 5.1% | 5.8x | 8.1x | 15.5x | 0.8x |

Seale & Associates ———— CHEMICALS Q3 2024

Specialty Chemicals Global Comparable Public Companies (2/3)

| Company | Countr | Market | Enterprise Value | Revenue | EBITDA | Annual Average EV/EBITDA | | Third Quarter Sep. 30, 2024 | |
|---------------------------------------|---|-----------------|---------------------|----------|--------|-----------------------------|-------|--------------------------------|----------------|
| Company | Countr | y Cap. US\$M | US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | EV/ Revenue |
| LOTTE Fine Chemical Co., Ltd. | LOTTE KOR | \$931 | \$638 | \$1,244 | 15.0% | 2.2x | 1.8x | 3.4x | 0.5x |
| LSB Industries, Inc. | LSB USA | \$576 | \$875 | \$525 | 18.2% | 7.9x | 3.7x | 9.2x | 1.7× |
| Mitsubishi Chemical Group Corporation | MITSUBISHI CHEMICAL GROUP | \$9,128 | \$26,239 | \$31,099 | 12.5% | 6.2x | 7.4x | 6.8x | 0.8x |
| Nippon Soda Co., Ltd. | Nisso JPN | \$959 | \$1,174 | \$1,052 | 17.7% | 5.3x | 4.9x | 6.3x | 1.1× |
| Nissan Chemical Corporation | Nissan Chemical JPN America Corporation | \$4,924 | \$5,114 | \$1,609 | 27.1% | 14.5x | 12.9x | 11.7× | 3.2x |
| NOF Corporation | ⊗ NOF JPN | \$4,086 | \$3,480 | \$1,592 | 23.0% | 8.0x | 9.1x | 9.5x | 2.2x |
| OCI Holdings Company Ltd. | OCÍ KOR | \$1,038 | \$1,883 | \$2,399 | 8.5% | 4.1x | 1.9x | 9.3x | 0.8x |

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Specialty Chemicals Global Comparable Public Companies (3/3)

| Company | | Country | Market Cap. | Enterprise Value | Revenue | EBITDA | Annual Average EV/EBITDA | | Third Quarter Sep. 30, 2024 | |
|------------------------------------|------------------------------------|---------|----------------|---------------------|----------|--------|-----------------------------|-------|--------------------------------|----------------|
| | | | US\$M | US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | EV/ Revenue |
| Resonac Holdings Corporation | RESONAC Chemistry for Change | JPN | \$4,641 | \$10,191 | \$9,362 | 11.4% | 6.6x | 9.3x | 9.6x | 1.1x |
| Solvay SA | SOLVAY asking more from chemistry* | BEL | \$4,102 | \$5,959 | \$5,952 | 22.7% | 4.7x | 3.8x | 4.4x | 1.0x |
| Sumitomo Chemical Company, Limited | SUMİTOMO CHEMICAL |) JPN | \$4,655 | \$14,659 | \$17,422 | -10.2% | 6.4x | 12.0x | NM | 0.8x |
| Tessenderlo Group NV | Tessenderlo Grou | BEL | \$1,742 | \$1,804 | \$3,001 | 10.8% | 3.8x | 5.2x | 5.6x | 0.6x |
| The Chemours Company | Chemours | - USA | \$3,033 | \$6,667 | \$5,735 | 16.4% | 6.0x | 6.8x | 7.1x | 1.2x |
| Toagosei Co., Ltd. | Ĝ TOAGOSEI | JPN | \$1,276 | \$1,005 | \$1,145 | 15.9% | 3.0x | 4.8x | 5.5x | 0.9x |
| UBE Corporation | UBE | JPN | \$1,809 | \$3,310 | \$3,311 | 13.3% | 5.3x | 16.3x | 7.5x | 1.0x |
| Excluded from mean and median | | | | | | Mean | 5.6x | 7.1× | 8.4x | 1.0x |
| NM: Not Measurable | | | | | | Median | 5.8x | 7.2x | 7.6x | 1.1x |

Agrochemicals Global Comparable Public Companies (1/2)

| | Country | | Market | Enterprise | Revenue | EBITDA | Annual Average EV/EBITDA | | Third Quarter Sep. 30, 2024 | |
|-------------------------------|-------------|-----|---------------|----------------|----------|--------|-----------------------------|-------|--------------------------------|----------------|
| Company | | | Cap. US\$M | Value US\$M | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | EV/ Revenue |
| American Vanguard Corporation | AMERICAN | USA | \$153 | \$369 | \$585 | 8.9% | 10.5x | 10.0x | 7.1x | 0.6x |
| CF Industries Holdings, Inc. | CF | USA | \$15,479 | \$19,521 | \$5,886 | 45.5% | 5.6x | 3.4x | 7.3x | 3.3x |
| Corteva, Inc. | | USA | \$40,697 | \$43,602 | \$16,901 | 20.3% | 10.5x | 11.6x | 12.7x | 2.6x |
| CVR Partners, LP | CARTNERS LP | USA | \$710 | \$1,225 | \$533 | 32.4% | 6.2x | 3.6x | 7.1× | 2.3x |
| FMC Corporation | FMC | USA | \$8,231 | \$12,103 | \$4,084 | 17.7% | 13.1x | 11.4x | 16.7x | 3.0x |
| Grupa Azoty S.A. Grupa azoty | | POL | \$527 | \$3,252 | \$3,357 | -4.0% | 4.5x | 8.8x | NM | 1.0× |
| K+S Aktiengesellschaft | K/S | DEU | \$2,299 | \$2,485 | \$4,145 | 14.0% | 5.9x | 4.3x | 4.3x | 0.6x |

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Agrochemicals Global Comparable Public Companies (2/2)

| Company | | Country | Market Cap. US\$M | Enterprise Value US\$M | Revenue | EBITDA | Annual Average EV/EBITDA | | Third Quarter Sep. 30, 2024 | |
|--|--------------------|---------|-------------------------|------------------------------|----------|--------|-----------------------------|-------|--------------------------------|----------------|
| Company | | Country | | | US\$M | Margin | 2022 | 2023 | EV/ EBITDA | EV/ Revenue |
| Nutrien Ltd. | Nutrien | CAN | \$23,807 | \$36,367 | \$25,839 | 20.0% | 7.1x | 4.6x | 7.0x | 1.4x |
| OCI N.V. | | NLD | \$6,012 | \$9,434 | \$1,951 | -6.1% | 3.8x | 4.1x | NM | 4.8x |
| Sociedad Química y Minera de Chile S.A. | | CHL | \$11,905 | \$14,347 | \$5,530 | 36.3% | 13.6x | 3.8x | 7.1x | 2.6x |
| The Mosaic Company | Mosaic | USA | \$8,533 | \$12,787 | \$12,194 | 18.6% | 5.1x | 3.5x | 5.6x | 1.0x |
| The Scotts Miracle-Gro Company | Scotts Miracle Gro | USA | \$4,926 | \$7,428 | \$3,513 | 12.5% | 11.1x | 12.6x | 16.9x | 2.1x |
| Yara International ASA Yara International ASA | | NOR | \$8,082 | \$11,727 | \$13,978 | 11.7% | 4.6x | 4.4x | 7.2x | 0.8x |
| Excluded from mean and median | | | | | | Mean | 6.8x | 6.1x | 6.6x | 1.8x |
| NM: Not Measurable | | | | | | Median | 6.2x | 4.4x | 7.1x | 2.1x |

Chemicals - Q3 Global Transactions (1/2)

| Date | Target | Country | Description | Buyer | Seller | % Acquired | Size US\$M | EV/ EBITDA | EV/ Revenue |
|---------------------|---|---------|--|-----------------------------|---------------|---------------|---------------|---------------|----------------|
| Sep-24 [*] | CCI Methanol | NLD | Methanex , provider of methanol, announced the acquisition of OCI Methanol Group , manufacturer and supplier of methanol, strengthening its global production base and immediately increasing free cash flow | methan the power of agility | CCI | 100.0% | \$2,050.0 | 7.5x | - |
| Aug-24 [*] | Silicas Products Business | USA | Qemetica , provider of chemicals specializing in soda ash, announced the acquisition of the Silicas Products Business, from PPG Industries , manufacturer of precipitated silica products, developing new growth sources beyond soda ash | QEMETICA | PPG | 100.0% | \$310.0 | - | - |
| Aug-24 | AGF | IRL | UFP Technologies , manufacturer of highly engineered products, acquired AQF , manufacturer of custom-engineered foam and thermoplastic components, expanding their European manufacturing presence | TECHNOLOGIES | - | 100.0% | \$48.0 | - | - |
| Aug-24 | Divinylbenzene Production | USA | Deltech , manufacturer of monomers, crystal polystyrene, and acrylic resins, acquired Divinylbenzene Production, from Dupont , leveraging its differentiated capabilities and expertise in DVB production | DELTECH® | OUPONT | 100.0% | - | - | - |
| Aug-24 [*] | OCI Clean Ammonia | USA | Woodside Energy Group, an energy provider, announced the acquisition of OCI Clean Ammonia, from OCI, strengthening its clean energy portfolio | Woodside | CCI | 100.0% | \$2,350.0 | - | - |
| Aug-24 [*] | PFP INDUSTRIES | USA | SNF , provider of water-soluble polymers, announced the acquisition of PfP Industries , supplier of chemical solutions to the oil and gas industries, reinforcing its commitment to best-in-class solutions | SNF WATER SCIENCE | - | 100.0% | - | - | - |
| Aug-24 | Monarch Chemicals delivering the solution | GBR | Brenntag , distributor of chemicals, acquired Monarch Chemicals , manufacturer and distributor of chemicals, expanding its last-mile service operations | BRENNTAG | - | 100.0% | - | - | - |

Chemicals - Q3 Global Transactions (2/2)

| Sulfuric Acid Regeneration Business Jul 24 Pigment Business FRA GNMI, producer of pigment, announced the acquisition of Pigments Business, from Merck, strengthening its market position Jul 24 Pigment Business Jul 24 P | Date | Target | Country | Description | Buyer | Seller | % Acquired | Size US\$M | EV/ EBITDA | EV/ Revenue |
|---|---------------------|--|-------------|--|--------------------------------|--------------------------------|---------------|---------------|---------------|----------------|
| Merck, strengthening its market position MPE Partners, private equity firm, acquired an undisclosed stake in LA-CO Industries, manufacturer of industrial hand-held markers and plumbing chemicals, seeking accelerated growth | Jul-24 [*] | | USA | Business, from Veolia North America, commodity chemicals company, supporting the | Industrial | ₩ VEOLIA | 100.0% | \$620.0 | - | 1.8x |
| Jul-24 USA manufacturer of industrial hand-held markers and plumbing chemicals, seeking accelerated growth Kronos, manufacturer of titanium dioxide, acquired the remaining 50% of Louisiana Pigment Company, provider of TiO2 pigment, from Venator, gaining full ownership of the business Solenis, producer of specialty chemicals, announced the acquisition of the Flocculants Jul-24 Flocculants Business DEU Business, from BASF, ensuring a complete solution for its mining and mineral processing customers USA Flocculants Business DEU Business, from BASF, ensuring a complete solution for its mining and mineral processing customers UFP Technologies, manufacturer of highly engineered products, acquired Welch Eluorocarbon, manufacturer of thermoformed and heat-sealed implantable components, expanding their thin-film thermoforming manufacturing capabilities Arclin, manufacturer of specialty chemicals and engineered products, acquired Rg Jul-24 CAN Dispersants, producer of specialty dispersants and surface-active products, from CPS, Technologies 100.0% | Jul-24 [*] | Pigment Business | FRA | | GNMI NEW WASSELD IN SERVICEDAD | Merck | 100.0% | \$722.1 | - | 1.6x |
| Jul-24 Pigment Company, provider of TiO2 pigment, from Venator, gaining full ownership of the business Solenis, producer of specialty chemicals, announced the acquisition of the Flocculants Business, from BASF, ensuring a complete solution for its mining and mineral processing customers USA Pigment Company, provider of TiO2 pigment, from Venator, gaining full ownership of the business Solenis, producer of specialty chemicals, announced the acquisition of the Flocculants Business, from BASF, ensuring a complete solution for its mining and mineral processing customers UFP Technologies, manufacturer of highly engineered products, acquired Welch Fluorocarbon, manufacturer of thermoformed and heat-sealed implantable components, expanding their thin-film thermoforming manufacturing capabilities Arclin, manufacturer of specialty chemicals and engineered products, acquired Rg Dispersants, producer of specialty dispersants and surface-active products, from CPS, TECHNOLOGIES VENATION 50.0% \$185.0 - Solenis USA Pigment Company, provider of TiO2 pigment, from Venator, gaining full ownership of the Flocculants Solenis USA Pigment Company, provider of Flocculants Solenis Solenis USA Pigment Company, provider of Flocculants Solenis Solenis USA Pigment Company 100.0% \$40.6 11.5x TECHNOLOGIES 100.0% \$40.6 11.5x TECHNOLOGI | Jul-24 | | USA | manufacturer of industrial hand-held markers and plumbing chemicals, seeking | MPE | - | ND | - | - | - |
| Jul-24 Flocculants Business DEU Business, from BASF, ensuring a complete solution for its mining and mineral processing customers UFP Technologies, manufacturer of highly engineered products, acquired Welch Fluorocarbon, manufacturer of thermoformed and heat-sealed implantable components, expanding their thin-film thermoforming manufacturing capabilities Arclin, manufacturer of specialty chemicals and engineered products, acquired Rg Jul-24 CAN Dispersants, producer of specialty dispersants and surface-active products, from CPS, | Jul-24 | Louisiana Pigment | USA | Pigment Company , provider of TiO2 pigment, from Venator , gaining full ownership of | Brighter together KRONOS TM | VENATOR | 50.0% | \$185.0 | - | - |
| Jul-24 Jul-24 Jul-24 Jul-24 Fluorocarbon, manufacturer of thermoformed and heat-sealed implantable components, expanding their thin-film thermoforming manufacturing capabilities Arclin, manufacturer of specialty chemicals and engineered products, acquired Rg CAN Dispersants, producer of specialty dispersants and surface-active products, from CPS, CPS MATERIALS FORE 100.0% \$40.6 11.5x CPS MATERIALS FORE 100.0% \$40.6 11.5x CPS MATERIALS FORE 100.0% \$40.6 11.5x CPS MATERIALS FORE 100.0% | Jul-24 [*] | Flocculants Business | DEU | Business, from BASF, ensuring a complete solution for its mining and mineral | Solenis | D-BASF | 100.0% | - | - | - |
| Jul-24 CAN Dispersants , producer of specialty dispersants and surface-active products, from CPS, | Jul-24 | WELCH Fluorocarbon, Inc. A UFP TECHNOLOGIES COMPANY | USA | Fluorocarbon, manufacturer of thermoformed and heat-sealed implantable | | - | 100.0% | \$40.6 | 11.5x | 2.7x |
| | Jul-24 | RG Dispersants | CAN | Dispersants , producer of specialty dispersants and surface-active products, from CPS, | Arclin | CPS PERFORMANCE MATERIALS CORF | 100.0% | - | - | _ |
| * Anounced transactions pending approval and other closing conditions Mean 9.5x Modian 9.5x | | | pproval and | d other closing conditions | | | | | 9.5x | 2.0x |

ND: Not Disclosed

 Median
 9.5x
 2.0x

 Median
 9.5x
 1.8x

Sector Relevant Experience

Extensive M&A transaction experience, including:

- •Exclusive financial advisor to Cosmocel S.A. de C.V. on multiple deals
- Partnership of Cosmocel S.A. de C.V with Rovensa and the divestiture of Cosmocel Química to ICL Performance Products LLC
- Exclusive financial advisor to PromaPlast
 - Sale of PromaPlast Resinas, S.A. de C.V. to IMCD N.V.
- Exclusive financial advisor to Andes Chemical Group
 - Sale of Andes Chemical Corp. to IMCD N.V.
- •Exclusive financial advisor to W.R. Grace & Co. on multiple divestitures
 - Sale of Grace Membranes Business to UOP LLC, a Honeywell International Company, and Grace Specialty Vermiculite Business to Vermiculite Acquisition Corp.
- •Exclusive financial advisor to Grupo Bioquímico Mexicano S.A. de C.V. ("GBM")
 - Sale of Grupo Bioquímico Mexicano, S.A. de C.V. to Arysta LifeScience Corporation.
- Corporate Finance Advisory Services to Velsicol Chemical Corporation











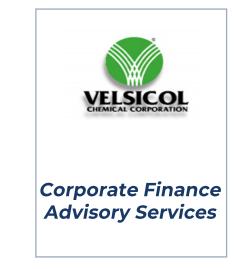














Cosmocel

TARGETCosmocel

TRANSACTION TYPESell-side Advisory

INDUSTRIES

Biostimulants, Plant Nutrients

GEOGRAPHYNuevo Leon, Mexico

SITUATION

Seale & Associates acted as exclusive financial advisor to Cosmocel in its partnership with Rovensa.

SEALE & ASSOCIATES' APPROACH

Seale was engaged by Cosmocel, a key player in the dynamic biostimulants industry, with the objective of exploring a range of strategic alternatives. This vital initiative aims to empower Cosmocel to not only continue but also to significantly enhance its trajectory of sustained high growth within the vibrant and rapidly evolving biostimulants market.

OUTCOME

Rovensa added Cosmocel to its biostimulants global platform, representing a significant step forward in its expansion and growth strategy in the Latin American agricultural sector. This transaction not only strengthens Rovensa's presence in a key agricultural region but also allows it to leverage Cosmocel's advanced technologies and specialized solutions.

"This strategic integration highlights our growth ambitions in the BioSolutions international market and our strong commitment to sustainable agriculture"



"We are thrilled to welcome COSMOCEL to the group to strengthen our global presence as a reference provider of well-balanced solutions for agriculture. This strategic integration highlights our growth ambitions in the BioSolutions international market and our strong commitment to sustainable agriculture. The high quality and complementary range of biostimulants and bio-performance products of COSMOCEL, their culture, their market approach, the quality and commitment of their people and management, and their production capacities will give us a unique position to offer the best nature-based solutions for our distributors and farmers, leveraging on our global scale and capabilities."

Eric van Innis, CEO of Rovensa

W.R. GRACE & CO.

TARGET

W.R. Grace's Specialty Vermiculite Business

TRANSACTION TYPESell-side Advisory

INDUSTRIESSpecialty Chemicals

GEOGRAPHYSouth Carolina, USA;
Canada

SITUATION

Seale & Associates acted as financial advisor to W.R. Grace & Co. (NYSE:GRA) on the sale of its specialty vermiculite business to Vermiculite Acquisition Corp., a sister company of Specialty Vermiculite Corporation. W.R. Grace's specialty vermiculite business is a leading producer of branded high-performance vermiculite products with annual production of approximately 50,000 tons.

SEALE & ASSOCIATES' APPROACH

Seale's professionals ran a competitive auction process, managing multiple strategic buyers from around the world and select private equity buyers with industry experience. Seale also coordinated diligence across multiple locations in the U.S. and Canada while complying with the requirements of the trustees and the court managing the W.R. Grace bankruptcy process.

OUTCOME

The process resulted in a sale to a strategic buyer with significant synergies at a premium price and at favorable terms to W.R. Grace. This transaction was significant to W.R. Grace as it was the last business associated with W.R. Grace's asbestos claims.

"We trust Seale because they consistently offer creative and valuable advice"



has sold its

Specialty Vermiculite
Business

to

Vermiculite Acquisition Corp.

a sister company of



"Seale is one of our preferred investment banks because of their commitment to client service. They take the time to understand each of our business units and the dynamics of our unique specialty chemical and performance material segments in a way that other banks simply don't.

We trust Seale because they consistently offer creative and valuable advice, and we know that the culture of the firm is built on integrity."

Jeremy Rohen, Vice President of Corporate Development, W.R. Grace & Co.

PromaPlast

TARGETPromaPlast

TRANSACTION TYPESell-side Advisory

INDUSTRIESChemicals

GEOGRAPHYState of Mexico, Mexico

SITUATION

Seale & Associates acted as financial advisor to PromaPlast Resinas, S.A. de C.V., Proveedora de Materiales Plasticos, S.A. de C.V. and PromaPlast USA Inc., (collectively "PromaPlast"), on the successful agreement to divest the companies to IMCD N.V. ("IMCD").

SEALE & ASSOCIATES' APPROACH

Seale managed a competitive auction process with potential strategic and financial buyers for PromaPlast. Seale's disciplined approach allowed our client to maintain momentum, negotiating leverage throughout the process and ensure closing at a premium value and more favorable terms.

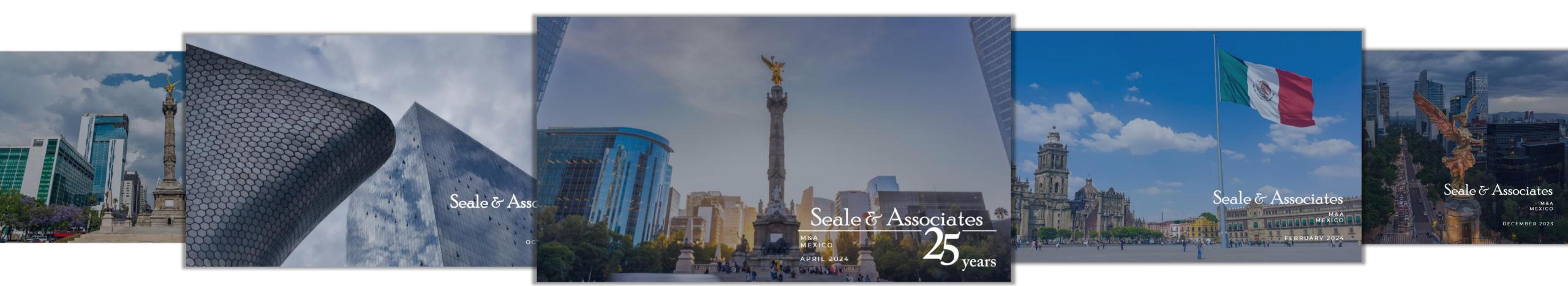
OUTCOME

The process resulted in a successful acquisition of PromaPlast by IMCD N.V. a global leader in the sales, marketing, and distribution of specialty chemicals and ingredients.



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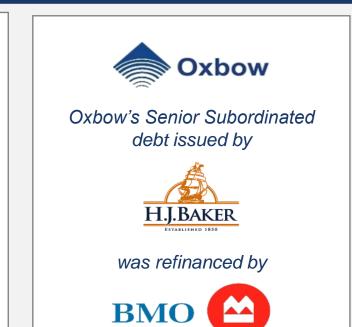
HOLDINGS















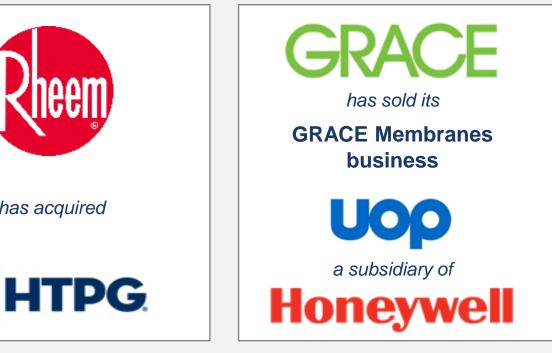






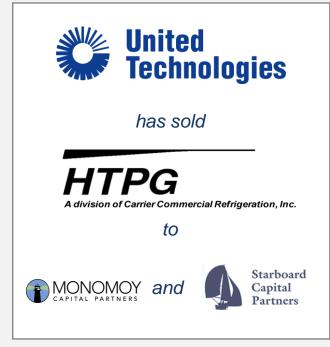






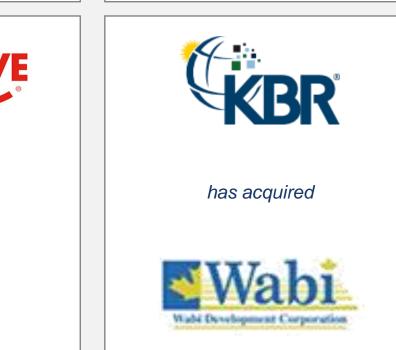














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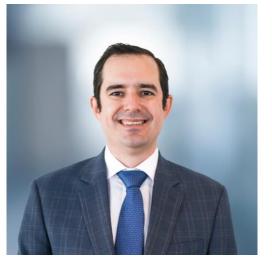


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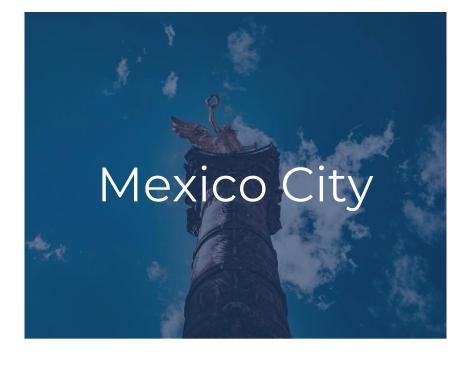


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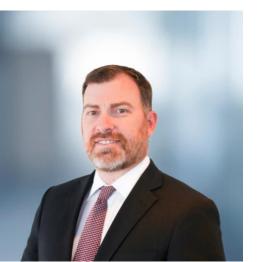


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University of Florida - BA in Political Science with High Honors



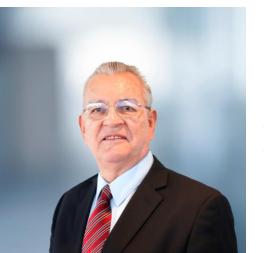
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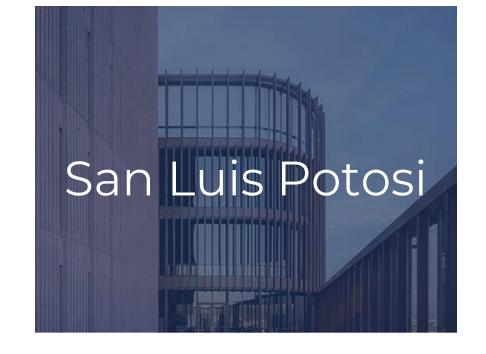
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