

Introduction

We are pleased to share our Building Products Industry Multiples Valuation Update for Q3 2023.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our client's strategic objectives in a range of transactions, including Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our Building Products Industry clients who are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms, and family-owned businesses across a wide range of industries.



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Building Products - Global Comparable Public Companies (1/2)

Company		Country	Market	Enterprise Value	Revenue	EBITDA	Annual A	Average BITDA	Third Quarter Sep. 30, 2023	
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
3M Company	3M	USA	\$51,678	\$64,323	\$32,747	24.1%	12.3x	10.4x	8.1x	2.0x
Apogee Enterprises, Inc.	apogee) enterprises, inc.	USA	\$1,039	\$1,211	\$1,427	13.5%	8.7x	7.9x	6.3x	0.8x
BASF SE	■ BASF We create chemistry	DEU	\$40,573	\$63,419	\$76,582	6.5%	14.4x	5.2x	12.7x	0.8x
Byggma ASA	BYGGMA group	NOR	\$134	\$273	\$208	17.4%	8.7x	7.7×	7.5x	1.3x
Compagnie de Saint-Gobain S.A.	SAINT-GOBAIN	FRA	\$31,409	\$41,315	\$53,630	14.8%	7.0x	5.2x	5.2x	0.8x
CSW Industrials, Inc.	CSW INDUSTRIALS	USA	\$2,724	\$3,001	\$774	24.7%	23.1x	14.4x	15.7×	3.9x
Dow Inc.	Dow	USA	\$36,251	\$49,427	\$45,860	15.9%	7.6x	4.1x	6.8x	1.1x
Etex N.V.	ete×	BEL	\$1,737	\$2,977	\$4,165	17.4%	3.1x	3.9x	4.1x	0.7x
Gibraltar Industries, Inc.	GIBRALTAR	USA	\$2,054	\$2,064	\$1,363	14.3%	17.0x	9.1x	10.6x	1.5x
LIXIL Corporation	LIXIL	JPN	\$3,348	\$7,053	\$10,013	6.4%	9.4x	8.2x	10.9x	0.7x

Building Products - Global Comparable Public Companies (2/2)

Company		Country	Intry Value	Revenue	EBITDA	Annual Average EV/EBITDA			Quarter 0, 2023	
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Spectrum Brands Holdings, Inc.	Spectrum Brands	USA	\$2,795	\$2,043	\$2,919	6.8%	10.5x	22.7x	10.3x	0.7x
						Mean	9.1x	6.9x	7.8x	1.0x
						Median	9.4x	7.9x	8.1x	0.8x

Flooring - Global Comparable Public Companies

Company		Market Country Cap. US\$M		Value		EBITDA		Average BITDA	Third Quarter Sep. 30, 2023 EV/	
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Grupo Lamosa, S.A.B. de C.V.	🎲 LAMOSA	MEX	\$2,327	\$2,890	\$1,858	22.7%	5.1x	6.6x	6.8x	1.6x
Internacional de Cerámica, S.A.B. de C.V.		° MEX	\$739	\$913	\$731	16.3%	5.5x	6.3x	7.7x	1.2x
Interface, Inc.	Interface	USA	\$570	\$1,042	\$1,289	12.6%	7.9x	6.4x	6.4x	0.8x
James Halstead plc	James Halitead	GBR	\$1,053	\$985	\$370	19.2%	19.8x	15.0x	13.8x	2.7x
Mohawk Industries, Inc.	MOHAWK® INDUSTRIES, INC.	USA	\$5,465	\$8,368	\$11,174	14.3%	8.1x	4.9x	5.2x	0.7×
PBG S.A.	PBG	BRA	\$164	\$416	\$427	12.7%	31.3x	4.8x	7.7×	1.0x
Tarkett S.A.	© Tarkett	FRA	\$710	\$1,399	\$3,602	5.4%	7.4×	7.1x	7.2x	0.4x
						Mean	9.0x	6.0x	6.9x	1.0x
						Median	7.9x	6.4x	7.2x	1.0x

Insulation - Global Comparable Public Companies

Company		Market Country Cap. US\$M		Enterprise Value	Revenue	EBITDA	Annual Average EV/EBITDA		Third Quarter Sep. 30, 2023 EV/	
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
APi Group Corporation	API C.	USA	\$6,114	\$9,380	\$6,872	11.8%	14.5x	14.8x	11.6x	1.4x
Armstrong World Industries, Inc.	Armstrong® WORLD INDUSTRIES		\$3,220	\$3,812	\$1,287	31.9%	16.1x	12.2x	9.3x	3.0x
Covestro AG	covestro	DEU	\$10,200	\$13,415	\$15,871	5.8%	7.0x	3.6x	14.5x	0.8x
Kingspan Group plc	Kingspan	IRL	\$13,667	\$15,443	\$8,755	12.4%	22.8x	15.0x	14.3x	1.8x
Owens Corning	OWENS CORNING ®	USA	\$12,254	\$14,590	\$9,658	24.5%	7.5x	5.1x	6.2x	1.5x
Rockwool A/S	A ROCKWOOL	DNK	\$5,239	\$5,008	\$3,854	17.8%	13.9x	8.3x	7.3x	1.3x
						Mean	11.8x	7.3x	8.6x	1.4x
						Median	14.2x	10.2x	10.4x	1.4×

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Kitchen & Bath - Global Comparable Public Companies (1/2)

Company		Country	Market	Enterprise Value	Revenue	EBITDA	Annual Average EV/EBITDA			Quarter 0, 2023
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
American Woodmark Corporation		USA	\$1,242	\$1,626	\$2,022	13.3%	8.7x	8.7x	6.1x	0.8x
Caesarstone Ltd.		ISR	\$148	\$224	\$596	5.7%	5.5x	4.7x	6.6x	0.4x
FERRO S.A.	⊗ FERRO	POL	\$136	\$173	\$187	12.8%	8.7x	6.1x	7.3x	0.9x
FM Mattsson Mora Group AB (publ)	FM MATTSSON MORA & GROUP	SWE	\$177	\$188	\$179	15.3%	9.5x	6.9x	6.9x	1.1x
Fortune Brands Innovations, Inc.	Fortune Brand A home and security company	s USA	\$7,888	\$10,563	\$4,597	18.7%	13.4x	8.9x	12.3x	2.3x
Masco Corporation	MASCO	USA	\$12,022	\$15,139	\$8,008	18.9%	12.5x	11.3x	10.0x	1.9x
Norcros plc	norcros	GBR	\$166	\$257	\$516	10.4%	7.8x	4.7x	4.8x	0.5x
Reliance Worldwide Corporation Limited	RWC	USA	\$1,970	\$2,494	\$1,244	21.2%	14.5x	11.3x	9.4x	2.0x
Svedbergs i Dalstorp AB (publ)	SVEDBERGS	SWE	\$103	\$146	\$165	15.1%	11.5x	10.6x	5.9x	0.9x
TCM Group A/S	TCM_{Group}	DNK	\$73	\$110	\$152	8.7%	9.4x	7.5x	8.4x	0.7x

Kitchen & Bath - Global Comparable Public Companies (2/2)

Company	omnany	Company Can USEM Enterprise	_	Revenue	EBITDA		Average BITDA		Quarter 0, 2023	
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Villeroy & Boch AG	Villeroy & Boch	DEU	\$490	\$426	\$970	14.6%	4.1x	2.9x	3.0x	0.4x
						Mean	8.6x	6.3x	6.5x	1.1x
						Median	9.4x	7.5x	6.9x	0.9x

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Pipes, Valves & Fittings - Global Comparable Public Companies (1/2)

		Country	Market	Enterprise	Revenue	EBITDA		Average BITDA	Third C Sep. 30	Quarter 0, 2023
Company		Country	Cap. US\$M	Value US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Advanced Drainage Systems, Inc.		USA	\$8,958	\$9,930	\$2,831	30.6%	18.6x	16.2x	11.5x	3.5x
Aliaxis SA aliaxis		BEL	\$2,698	\$4,090	\$4,454	15.6%	4.6x	4.3x	5.9x	0.9x
American Water Works Company, Inc.	American Water	USA	\$24,106	\$35,506	\$4,133	52.5%	21.1x	20.1x	16.4x	8.6x
Franklin Electric Co., Inc.	Franklin Electric	• USA	\$4,128	\$4,370	\$2,082	16.1%	19.5x	15.2x	13.0x	2.1x
Geberit AG	GEBERIT	CHE	\$16,831	\$18,235	\$3,343	28.4%	24.2x	17.9x	19.2x	5.5x
Georg Fischer AG	+GF+	CHE	\$4,625	\$4,801	\$4,386	12.7%	18.1x	11.2x	8.6x	1.1×
Genuit Group plc	GENUIT	GBR	\$998	\$1,216	\$743	20.8%	21.1x	10.8x	7.9x	1.6x
Lindsay Corporation	INDSAY ™	USA	\$1,296	\$1,288	\$674	19.7%	21.1x	17.0x	9.7x	1.9x
Mueller Industries, Inc.		USA	\$4,266	\$3,427	\$3,566	24.6%	7.7x	4.2x	3.9x	1.0x
Orbia Advance Corporation, S.A.B. de C.V. orbia		MEX	\$3,879	\$8,656	\$8,532	18.9%	6.1x	4.1x	5.4x	1.0x

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Pipes, Valves & Fittings - Global Comparable Public Companies (2/2)

Company		Country Value		Revenue	EBITDA		Annual Average EV/EBITDA		Quarter 0, 2023	
Company	Company		Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Prince Pipes and Fittings Limited	PRINCE PIPING SYSTEMS	IND	\$930	\$911	\$323	9.5%	19.9x	17.5x	29.9x	2.8x
Xylem Inc.	xylem Let's Solve Water	USA	\$21,923	\$23,830	\$6,752	16.3%	24.4x	19.7x	21.6x	3.5x
Zurn Elkay Water Solutions Corporation	ZUIN WATER SOLUTIONS	USA	\$4,846	\$5,349	\$1,514	18.1%	16.7x	22.7x	19.5x	3.5x
						Mean	17.2x	13.2x	11.9x	2.4x
						Median	19.5x	16.2x	11.5x	2.1x

Lighting - Global Comparable Public Companies

	Company	Country Value		EBITDA	Annual Average EV/EBITDA		Third Quarter Sep. 30, 2023			
	Company	Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Fagerhult Group AB	FAGERHUL	S WE	\$829	\$1,117	\$800	15.3%	14.8x	10.2x	9.1x	1.4x
Acuity Brands, Inc.	Acuity Brands	S. USA	\$5,261	\$5,495	\$3,952	16.1%	11.8x	10.2x	8.6x	1.4x
Hubbell Incorporated	HUBBELL	USA	\$16,808	\$17,865	\$5,247	21.0%	15.7x	16.1x	16.2x	3.4x
Legrand SA	La legrand [®]	FRA	\$24,461	\$27,016	\$8,989	22.3%	17.4x	14.3x	13.5x	3.0x
						Mean	14.9x	12.7x	11.9x	2.3x
						Median	15.2x	12.3x	11.3x	2.2x

Windows & Doors - Global Comparable Public Companies (1/2)

		Country	Market	Enterprise	Revenue	EBITDA	Annual Average EV/EBITDA			Quarter 0, 2023
Company		Country	Cap. US\$M	Value US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
Allegion plc	ALLEGION	IRL	\$9,147	\$11,033	\$3,615	24.1%	18.2x	16.1x	12.7x	3.1x
Arbonia AG	ARBONIA 🕸	CHE	\$636	\$900	\$1,258	9.1%	9.9x	45.4x	7.9x	0.7x
Deceuninck NV	deceuninck	BEL	\$318	\$437	\$947	11.7%	6.1x	4.4x	3.9x	0.5x
dormakaba Holding AG	dormakaba	CHE	\$2,065	\$2,809	\$3,115	10.7%	10.0x	6.8x	8.4x	0.9x
Epwin Group Plc	Epwin Group	GBR	\$118	\$249	\$437	10.1%	9.5x	6.1x	5.6x	0.6x
Eurocell plc	eurocell	GBR	\$156	\$248	\$460	11.1%	11.8x	5.6x	4.9x	0.5x
InnoTec TSS AG	InnoTec TSS AG	DEU	\$70	\$63	\$131	15.0%	6.1x	4.6x	3.2x	0.5x
Inwido AB (publ)	inwido	SWE	\$585	\$681	\$854	14.3%	9.6x	6.9x	5.6x	0.8x
JELD-WEN Holding, Inc.	JELD-WEN	USA	\$1,138	\$2,759	\$5,048	8.8%	9.4x	7.1×	6.2x	0.5x
Masonite International Corporation	MASONITE	USA	\$2,051	\$3,055	\$2,871	15.8%	8.5x	5.8x	6.7x	1.1x

Windows & Doors - Global Comparable Public Companies (2/2)

Company		Country		Enterprise Value	Revenue	EBITDA		Average BITDA	Third Quarter Sep. 30, 2023 EV/ EV/	
Company		Country	Cap. US\$M	US\$M	US\$M	Margin	2021	2022	EV/ EBITDA	EV/ Revenue
PGT Innovations, Inc.	PGT	USA	\$1,619	\$2,363	\$1,503	18.7%	11.9x	8.9x	8.4x	1.6x
Quanex Building Products Corporation	Quanex building products	USA	\$922	\$1,005	\$1,143	13.3%	7.2x	5.4x	6.6x	0.9x
Tecnoglass Inc.	TECHOGLASS	USA	\$1,571	\$1,647	\$850	38.4%	9.8x	7.5x	5.0x	1.9x
Tyman plc	© TYMAN	GBR	\$686	\$891	\$836	15.3%	9.0x	6.2x	7.0x	1.1x
						Mean	9.1x	7.0x	6.1x	0.9x
						Median	9.6x	6.5x	6.4x	0.8x

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Building Products - Global Transactions (1/2)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Sep-23	city lumber	USA	Manufactures and retails building products such as lumber, plywood and other wood panel, drywall, and steel framing	SPAHN E ROSE	-	100.0%	-	-	-
Aug-23	Geitanger Byggas	NOR	Manufactures building products for home improvement such as wood flooring, laminated wood and inner doors	BM BYGGMAKKERE	-	100.0%	-	-	-
Aug-23	FORTRESS' BUILDING PRODUCTS	USA	Designs and manufactures metal deck	INSPIRED BY NATURE, DESIGNED FOR LIFE.	-	100.0%	-	-	-
Aug-23	MAC.	CAN	Designs and manufactures durable, high-end pre-painted steel siding and roofing	CORNERSTONE BUILDING BRANDS	-	100.0%	-	-	-
Aug-23	Roofing Supplies Residential Commercial Industrial	CAN	Distributes commercial roofing, building envelope, insulation, and waterproofing products	ROOFMART	-	100.0%	-	-	-
Aug-23	US CertainTeed Fence, Railing, and Decking Business (FRD)	USA	Provides vinyl and composite fence, railing and decking products	Oldcastle APG	SAINT-GOBAIN	100.0%	-	-	-
Aug-23	Hot-mix asphalt plant in Myrtle Beach	USA	Produces hot-mix asphalt	CONSTRUCTION PARTNERS INC. A LEADING INFRASTRUCTURE COMPANY	CRJ	100.0%	-	-	-
Jul-23	SERENE STONE Manufacturers of Quality Cast Stone Products	GBR	Manufactures and supplies architectural cast stone dressings and concrete products	NENE CAPITAL	-	100.0%	-	-	-
Jul-23	Beplast	FRA	Manufactures joinery and products for building professionals	ESTÉMI	-	100.0%	-	-	-
Jul-23	DICSA	ESP	Designs and manufactures stainless steel fittings and hydraulic hoses	DIPLOMA PLC	-	100.0%	\$223.9	9.0x	2.3x
Jul-23	¿ <mark>itaab</mark> >	SWE	Manufactures and distributes metal ceilings and false ceilings	BERGMAN & BEVING	-	100.0%	-	-	-

Building Products - Global Transactions (2/2)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jul-23	FORMTECH.	USA	Provides concrete forming and shoring rental equipment to contractors	WHITE CAP	-	100.0%	-	-	-
Jul-23	B&S Home Center	USA	Provides hardware, lumber, and building materials	NATION'S BEST	-	100.0%	-	-	-
							Mean	9.0x	2.3x
							Median	9.0x	2.3x

Windows & Doors - Global Transactions

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Sep-23	LAWRENCE® ■HARDWARE INC.	USA	Provides door hardware solutions	ASSA ABLOY	-	100.0%	-	-	-
Sep-23	1ST UNITED DOOR MANUFACTURER OF GARAGE DOORS	USA	Manufactures garage doors	SAFE-WAY GARAGE DOORS Statement. Make a Statement.	-	100.0%	-	-	-
Aug-23	SPARTAN SHIELDING	USA	Manufactures stock doors and door hardware including handles and locking mechanisms	THE IMAGING SOLUTIONS COMPANY	-	100.0%	-	-	-
Aug-23	Pennine Note Paparties	GBR	Manufactures windows and doors	windowsplus roofs	-	100.0%	-	-	-
Aug-23	Malvern Glass Home Improvements	GBR	Manufactures double glazing products	ADVANCE HEREFORD	-	100.0%	-	-	-
Jul-23	/// SUNRAY	GBR	Manufactures steel and timber security doors and louvre products to serve commercial and industrial sectors	ASSA ABLOY	-	100.0%	-	-	-
Jul-23	LAWRENCE INDUSTRIES, INC.	USA	Manufactures and sells composite hardware for sliding and hung windows	© TYMAN	-	100.0%	\$69.5	-	3.5x
Jul-23	LAFORCE	USA	Manufactures and distributes doors and frames	DNS CAPITAL	-	100.0%	-	-	-
							Mean	-	3.5x
							Median	-	3.5x

Flooring - Global Transactions

Date	Target	Country	y Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Sep-23	BALDOCER	ESP	Manufactures ceramic tiles	C LAMOSA.	-	100.0%	\$453.0	-	-
Aug-23	Mountain LUMBER CO.	USA	Manufactures and installs reclaimed and custom wood flooring solutions	THE BUILDING CENTER, INC.	-	100.0%	-	-	-
Aug-23	Best Surface S.L.	ESP	Manufactures and distributes mineral stone, ceramics, ceramic tiles, synthesized stone, engineered stone, and solid surfaces	PAMESA GRUPO EMPRESARIAL	LAMINAM SUPERIOR NATURAL SURFACES	100.0%	-	-	-
Jul-23	Assets and Business of Silvan Floors	GBR	Manufactures wood and laminate flooring products	-	SILVAN Leicestershire, England	100.0%	-	-	-
Jul-23	ALPINE PRODUCTS, INC.	USA	Manufactures and distributes traffic and pavement maintenance products	Aramsco a Family of Companies	-	100.0%	-	-	-

Pipes - Global Transactions

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Aug-23	PROFESSIONAL PIPE	USA	Designs and installs process piping to manufacturing facilities	PremiStar	-	100.0%	-	-	-
Aug-23	LANSAS	NLD	Manufactures and distributes underground pipe and disc plugs	<u>Oatey</u>	-	100.0%	-	-	-

Kitchen & Bath - Global Transactions

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Sep-23	evolve TECHNOLOGIES	USA	Manufactures shower products for water and energy saving	MAM CONSERVATION	-	100.0%	-	-	-
Sep-23	Ideal Standard (UK) Ltd.	GBR	Manufactures and supplies bathroom products	Villeroy & Boch	Ideal Standard	100.0%	\$640.9	8.1x	0.8x
Aug-23	Bradley	USA	Manufactures and sells commercial plumbing fixtures and washroom accessories	WATTS °	-	100.0%	\$303.0	-	1.5x
Jul-23	FABRIMAR	BRA	Manufactures and distributes sanitary metal products	Fromar	TIGRE 4:	100.0%	-	-	-
							Mean	8.1x	1.2x
							Median	8.1x	1.2x

Selected Transactions Commentary



"The acquisition of Baldocer with operations in Spain strengthens the positioning and presence of Grupo Lamosa on the European continent. It also represents a further step in the company's growth and diversification path."

Grupo Lamosa Press Release



"This merger means that we will now catch up with the largest players on the European market in the bathroom sector in terms of turnover. Our complementary strengths also make us more competitive and significantly improve our starting position for achieving additional growth."

Frank Göring, CEO of Villeroy & Boch



"We are thrilled to welcome the Bradley team to Watts. The closing of this transaction is the first step to realizing the significant value of combining two innovative businesses with over 250 years of collective industry experience."

Robert J. Pagano Jr., CEO of Watts Water Technologies



"I am very pleased to welcome Lawrence and Gallery into the ASSA ABLOY Group. This acquisition delivers on our strategy to strengthen our position in mature markets through adding complementary products and solutions to our core business."

Nico Delvaux, President and CEO of ASSA ABLOY

Private Equity Transactions

INDUSTRY CLASIFICATION	PERIOD	AVERAGE ENTERPRISE VALUE (IN USD)	REVENUE (IN USD)	TTM REVENUE GROWTH	ENTERPRISE VALUE / REVENUE	EBITDA MARGIN	ENTERPRISE VALUE /EBITDA	NUMBER OF TRANSACTIONS
	0000	\$	\$	\$ \$ \equiv \equiv \equiv \qquad \qqquad \qqqqq \qqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqqq \qqqq \qqqqq \qqqqqq	\$	\$	\$ \frac{1}{2}	\$
Brick, Stone, and Related Construction Material Merchant Wholesalers NAICS 423320 – Brick, Stone, ar Construction Material Merchan		\$27.7M	\$40.3M	11.5%	0.7x	13.6%	5.6x	4
Metal Window and Door Manufacturing NAICS 53241 – Construction, Transported to the Mining, and Forestry Machiner	2020-2021 ansportation, y Rental and	\$25.2M	\$28.8M	14.1%	0.9x	14.6%	5.9x	3

Notes:

Leasing

- Data obtained via GF Data, a subscription-based information platform, offering detailed information and metrics about the transactions of Private Equity funds in the U.S.
- The data is provided under a blind confidential format. Users of the data are unable to identify the exact company and transaction corresponding to the transaction details. Given this blind approach, the data submitted is less likely to be biased or manipulated.

Source: GF Data 20

VITROMEX

TARGETVitromex

TRANSACTION TYPESell-side Advisory

INDUSTRIES

Construction, Building Products

GEOGRAPHYCoahuila, Mexico

SITUATION

Seale & Associates acted as financial advisor to Grupo Industrial Saltillo (BMV: GISSA A) on the sale of Vitromex to Mohawk Industries, Inc. (NYSE: MHK). Vitromex is a Mexican company that manufactures ceramic and porcelain floors and walls.

SEALE & ASSOCIATES' APPROACH

Seale managed a competitive auction process with potential strategic and financial buyers for Vitromex. Seale's disciplined approach allowed our client to maintain momentum and negotiating leverage throughout the process and ensure closing at a premium value and more favorable terms.

OUTCOME

The process resulted in the successful acquisition of Vitromex by Mohawk Industries, Inc. (NYSE:MHK), a leading global flooring manufacturer. The announced value of the transaction was US\$293 million.



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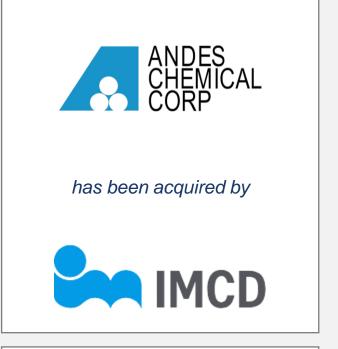


























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Please contact us if you would like further information about M&A trends and/or specific transaction multiples for your industry

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