

## Introduction

We are pleased to share our Industrial Automation Industry Multiples Valuation Update for Q2 2025.

At Seale & Associates, we are committed to providing process-driven solutions designed to optimize value and achieve our client's strategic objectives in a range of transactions, including Mergers, Acquisitions, Divestitures and Carve-Outs, Business Sales, Recapitalizations, and Joint Ventures, among other corporate finance and strategy consulting services.

Over the course of 25+ years, we have successfully served clients all over the world, and we are delighted to continue providing investment banking advisory services to our clients who are looking to grow through acquisitions or optimize their portfolios through strategic divestitures.

Seale has extensive experience advising leading multinational companies, private equity firms, and family-owned businesses across a wide range of industries.



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### Industrial Automation Industry Overview

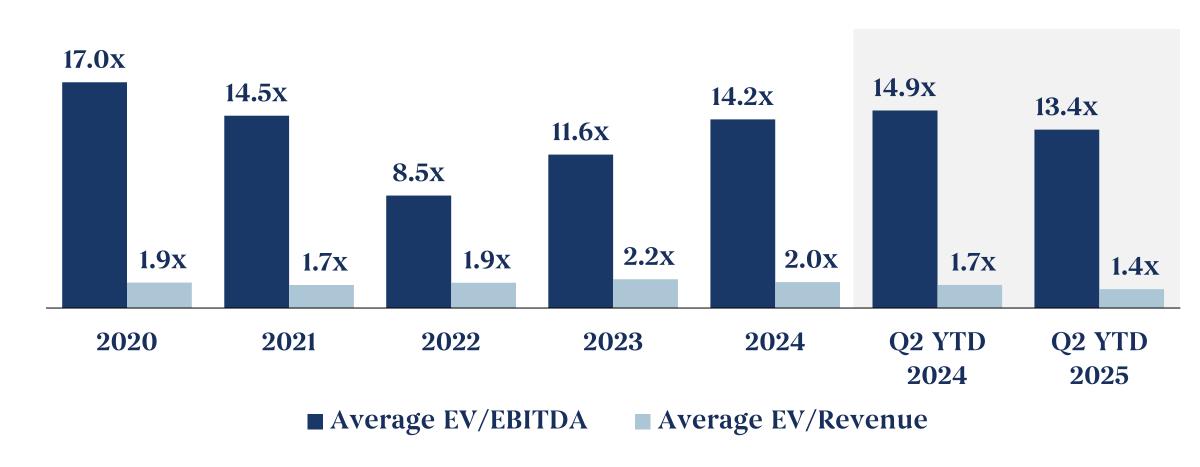
#### M&A Trends and Market Intelligence

- The industrial automation market revenue is expected to reach US\$221.6B in 2025 and is projected to reach US\$325.5B by 2030, growing at a 7.9% CAGR. Growth is driven by smart-factory initiatives, government reshoring incentives, and energy-efficiency mandates
- Manufacturers are increasing investment in cyber-physical systems to counter labor shortages and strengthen supply chains. The convergence of Al, robotics, and IoT is transforming shop-floor operations, reducing changeover times, and enabling predictive quality control
- Autonomous-motion software has cut robot programming time by 70%
  enabling same-day changeovers in automotive plants. Advances like multirobot optimization and voice-enabled collaborative robots are pushing
  factories towards more adaptive, batch-one production
- M&A activity in the industrial automation sector stayed active in Q1 2025, as strategic and financial buyers pursued deals to drive manufacturing efficiencies, optimize operations, and integrate AI and machine learning
- Reshoring and nearshoring trends are fueling continued deal flow, supported by advances in robotics, motion controllers, and smart technologies that are reshaping global manufacturing strategies and investment priorities
- Private equity and venture capital interest in industrial automation investments is expanding, building on the sector recovery from 2022 lows and reflecting investor confidence in long-term growth driven by digital transformation and process automation

#### **Industrial Automation Industry M&A Deal Size and Volume**



#### Industrial Automation Industry M&A Average EV/EBITDA and EV/Revenue



### Industrial Automation Global Comparable Public Companies (1/2)

The table below presents selected publicly traded companies in the sector, serving as benchmarks for valuation, scale, and operating performance across comparable business models

Company		Country	Market Cap. US\$M	Enterprise Value US\$M	Revenue US\$M	EBITDA Margin	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2025	
Company							2023	2024	EV/ EBITDA	EV/ Revenue
ABB	ABB	CHE	\$108,566	\$112,083	\$32,915	20.6%	14.2x	16.8x	16.5x	3.4x
AMETEK	<b>AMETEK</b> ®	USA	\$41,780	\$43,550	\$6,937	32.7%	18.6x	19.8x	19.2x	6.3x
Datalogic	ODATALOGIC	ITA	\$295	\$330	\$582	6.5%	6.6x	12.4x	8.7x	0.6x
Emerson Electric	EMERSON.	USA	\$74,998	\$88,128	\$17,607	29.1%	12.7x	17.7x	17.2x	5.0x
Honeywell International	Honeywell	USA	\$149,668	\$174,168	\$39,215	25.8%	16.2x	16.5x	17.2x	4.4x
Mitsubishi Electric Corporation	MITSUBISHI	JPN	\$44,623	\$42,752	\$38,272	11.2%	7.2x	8.8x	10.0x	1.1x
Murata Manufacturing	muRata INNOVATOR IN ELECTRONICS	JPN	\$27,646	\$23,723	\$12,083	27.1%	10.3x	11.5x	7.2x	2.0x

Source: Capital IQ 5

### Industrial Automation Global Comparable Public Companies (2/2)

Company		Country	Market Cap.	Enterprise	Revenue	EBITDA	Annual Average EV/EBITDA		Second Quarter Jun. 30, 2025	
Company		Country		Value US\$M	US\$M	Margin	2023	2024	EV/ EBITDA	EV/ Revenue
OMRON Corporation	OMRON	JPN	\$5,314	\$6,685	\$5,557	10.8%	11.6x	23.1x	11.1x	1.2x
Rockwell Automation	Rockwell Automation	USA	\$37,441	\$41,244	\$7,968	21.5%	20.3x	18.5x	24.1x	5.2x
Schneider Electric	Schneider Electric	FRA	\$148,758	\$160,757	\$44,807	20.4%	14.8x	18.9x	17.6x	3.6x
Siemens Aktiengesellschaft	SIEMENS	DEU	\$199,092	\$258,325	\$91,393	17.4%	15.1x	13.6x	16.3x	2.8x
TE Connectivity	= TE	IRL	\$50,019	\$53,275	\$16,026	25.2%	11.7×	12.5x	13.2x	3.3x
Yokogawa Electric Corporation	YOKOGAWA	JPN	\$6,826	\$5,809	\$3,898	19.3%	8.8x	8.0x	7.7×	1.5x
Excluded from mean						Mean	12.8x	14.6x	13.5x	2.4x
						Median	12.7x	16.5x	16.3x	3.3x

Source: Capital IQ 6

### Industrial Automation - Global Transactions (1/2)

The table below highlights selected global M&A transactions during Q2 2025, illustrating strategic acquisitions focused on scale, product diversification, or geographic expansion within the sector

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
Jun-25	SYSTEMS	USA	<b>Forkardt Hardinge</b> , a provider of precision machine-tool work holding systems, acquired <b>ATS Systems</b> , a provider of machine-tool accessories, automation, work holding, coolant systems, and bar feeders	FORKARDT HARDINGE	-	100.0%	-	-	-
Jun-25	AVG Automazioni	ITA	<b>Keraglass</b> , a manufacturer of industrial machinery and precision equipment for glass processing, acquired <b>AVG Automazioni</b> , a provider of industrial electrical panels, automation systems, and software solutions	keraglass	-	100.0%	-	-	-
Jun-25	<b>■ LINEPACK</b> PACKAGING SOLUTIONS	FIN	<b>Duni</b> , a provider of sustainable food-packaging, acquired a majority stake in <b>Linepack</b> , a provider of automated packaging equipment, installation, and maintenance systems	DUNI GROUP	-	80.0%	-	-	-
May-25	ALFA MECCANICA	ITA	<b>LMA</b> , a manufacturer of high-precision mechanical components for aerospace and aviation applications, acquired <b>ALFA Meccanica</b> , a manufacturer of mechanical components	AEROSPACE TECHNOLOGY	-	99.0%	-	-	-
May-25	CNC SOLUTIONS	USA	All World Machinery Supply, a manufacturer of work holding systems, hydraulic power units, and machine-tool accessories, acquired CNC Solutions, a provider of robotic automation solutions	ALL WORLD MACHINERY SUPPLY	-	100.0%	-	-	-

#### Industrial Automation - Global Transactions (2/2)

Date	Target	Country	Description	Buyer	Seller	% Acquired	Size US\$M	EV/ EBITDA	EV/ Revenue
May-25	Automation Intelligence LLC	USA	<b>Peak Technologies</b> , a provider of system integration and AIDC solutions, acquired <b>Automation Intelligence</b> , a provider of robotics and machine-vision systems integration	PEAK TECHNOLOGIES	-	100.0%	-	-	-
May-25	*ijacmar	CAN	<b>Rexel Canada Electrical</b> , a provider of electrical and industrial automation supplies, acquired <b>Automatisation Jacmar</b> , a supplier of industrial automation systems and services	REXEL  ELECTRICAL SUPPLIES	-	100.0%	-	-	-
Apr-25	<b> ◇EPIC</b>	USA	VINCI Energies, a provider of multi-technical solutions, acquired EPIC Systems, a provider of industrial and process automation solutions	VINCI 💠	COMPASS	100.0%	-	-	-
Apr-25	Vierpool	NLD	<b>OEM International</b> , a supplier of industrial automation and electrical components, acquired <b>Vierpool</b> , a provider of automation components to machine and panel builders, installers, and systems integrators	OEM INTERNATIONAL	-	100.0%	-	-	-
Apr-25	ruhlamat solutions for your needs.	CHN	<b>Centurium Capital</b> , a private equity firm, acquired <b>Ruhlamat Automation Technologies</b> , a manufacturer of automated production systems and industrial automation equipment	C C CENTURION CAPITAL	-	100.0%	-	-	-
Apr-25	HMS PRODUCTS	USA	<b>Aida Engineering</b> , a manufacturer of mechanical and servo press systems, acquired <b>HMS Products</b> , a provider of press automation solutions	AIDA	-	100.0%	-	-	-

<sup>\*</sup> Anounced transactions pending approval and other closing conditions

ND: Not Disclosed

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has been acquired by





has sold a controlling interest to



has sold

**BURNY** KALIBURN

and

LINCOLN .

Cleveland Motion Controls

ELECTRIC





has sold



**Zinc Oxide Corporation** 

a subsidiary of





has acquired



from





has been acquired by





Oxbow's Senior Subordinated debt issued by



was refinanced by





Hertz

has acquired













has sold







has sold







has sold

Triumph Air Repair, the APU **Overhaul Operations of Triumph Aviation Services -**Asia, and Triumph Engines businesses





has acquired













MEDLINE



Driving Safety Forward™



has sold



MONOMOY and















has acquired





has been recapitalized by



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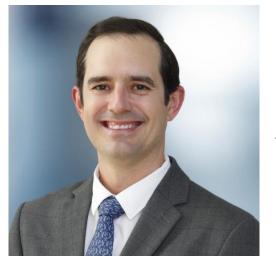


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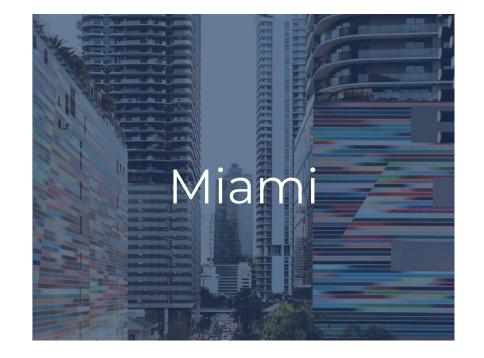
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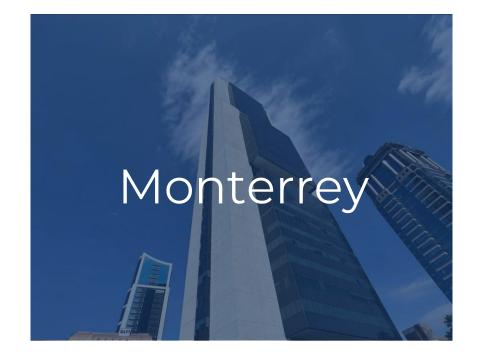
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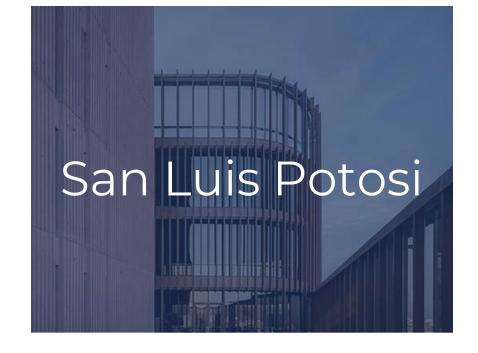


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